

PGDM SUMMER PLACEMENTS 2024-2026



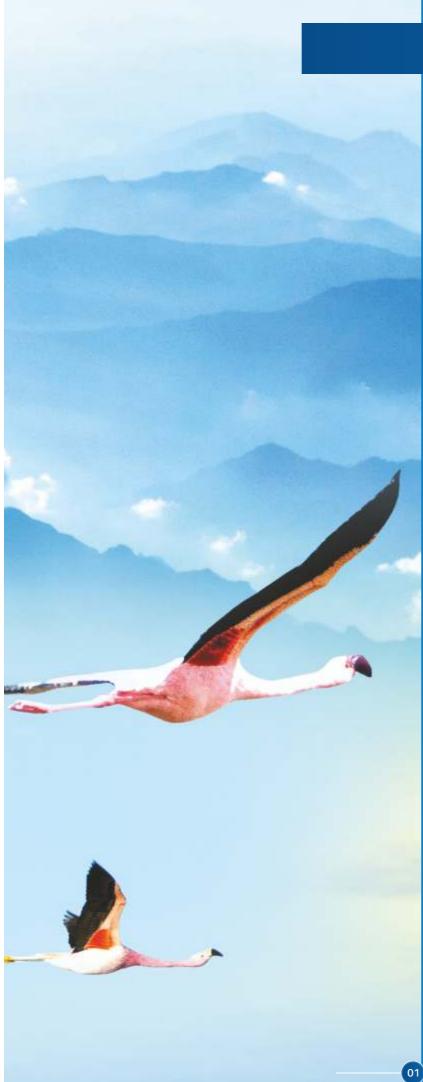
HARNESS YOUR TALENTS
AND TAKE FLIGHT

Insurance Redefined: A World in Flux

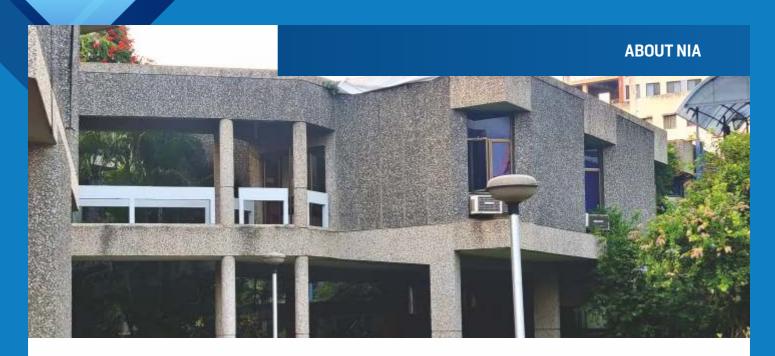
The insurance industry is undergoing a significant transformation, driven by technological advancements, shifting consumer needs, and evolving risk landscapes. As a result, the sector demands professionals who can navigate this dynamic environment with creativity, flexibility, and innovative thinking. At the National Insurance Academy, we empower our students to thrive in this ever-changing world. Our curriculum is designed to foster adaptability, critical thinking, and problem-solving skills, enabling our graduates to make a meaningful impact in the industry. By embracing the currents of change, our students can redefine the future of insurance, driving growth, and prosperity in an increasingly complex and interconnected world. With our comprehensive education and training, they will be equipped to lead, innovate, and succeed in this exciting and rapidly evolving field.



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National Insurance Academy was established in 1980 by the public sector insurance companies viz. Life Insurance Corporation of India, General Insurance Corporation of India, The New India Assurance Company, National Insurance Company, United India Insurance Company, and The Oriental Insurance Company under the aegis of Ministry of Finance - Government of India on 16th December 1980 in Mumbai to be the institute of excellence in learning and research in Insurance, Pension, and allied areas. The Academy shifted to Pune on 4th June 1990 after establishing state-of-the-art facilities for learning and research.

National Insurance Academy (NIA) is an institution renowned for its rich cultural ambience and exceptional pedagogical approach. At NIA, we pride ourselves on nurturing young minds to become future leaders, equipped with the necessary knowledge and skills to navigate the complex and dynamic world of Insurance. Our faculty, comprising renowned experts and thought leaders in the field, bring a wealth of experience and knowledge to the table, and are committed to delivering top-notch education that blends theoretical concepts with practical applications. We encourage our faculty and students to engage in research and innovation that challenges existing paradigms and drives progress. We also have in-house publications like Bima Quest and Pravartak that offer a platform for sharing the views and ideas of research/theory/concepts. The two-year full-time Post Graduate Diploma in Management (PGDM) with a focus on Insurance & Risk Management is approved by AICTE and accredited by NBA and has MBA equivalence by the Association of Indian Universities (AIU). As a renowned institution for insurance studies in India, NIA has established itself as a premier choice for those seeking a comprehensive education in this field. NIA is committed to shaping the future of the insurance industry by empowering individuals with the knowledge, skills, and mindset to lead with purpose and make a positive impact.





"NIA to be a global institution of excellence in learning and research in insurance, pension, and allied areas."



- To build capacities in the management of Insurance, Pension and allied sectors.
- To create a stream of young talent for the Insurance, Pension and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- To promote learning, education and training in Insurance, Pension and allied sectors.





PROGRAMME EDUCATIONAL OBJECTIVES

- Develop the ability to practically implement theoretical concepts, emphasizing hands-on experiences and real-world applications.
- Cultivate essential industry skills ensuring graduates are well-prepared for diverse roles within the industry by fostering capacities such as critical thinking, problem-solving, effective communication, and ethical decision-making, enhancing the overall competency of students.
- Identify and select high-potential students with a focus on insurance, pensions, and allied sectors, ensuring a talent pool that aligns with industry needs and promote career choices that align with the institute's mission.
- Inculcate a culture of research and innovation by engaging students in policy research projects related to the
 insurance and allied sectors, fostering an environment where critical thinking and evidence-based decisionmaking are valued.
- Promote a deep understanding of insurance and allied sectors among students and corporates through targeted educational and training programs.
- Encourage a commitment to continuous learning, ensuring graduates remain informed about evolving industry trends and advancements.



GOVERNING BOARD



Shri Siddhartha Mohanty

Chairman-Governing Board
CEO & MD, Life Insurance Corporation of India



Shri M. Jagannath

Managing Director, Life Insurance Corporation of India



Shri Sat Pal Bhanoo

Managing Director, Life Insurance Corporation of India



Shri R. R. Singh

Chairman-cum-Managing Director, The Oriental Insurance Co. Ltd.



Shri Ramaswamy Narayanan

Chairman-cum-Managing Director, General Insurance Corporation of India



Ms. Girija Subramanian

Chairman-cum-Managing Director, The New India Assurance Co. Ltd.



Shri G. N. Bajpai

Chairman, Goveva Private Limited



Shri Sanjay Vijay

Founder & Principal Consultant, Optimal Corporate Solutions



Shri Parshant Kumar Goyal, IAS

Joint Secretary (Insurance)
Government of India, Ministry of Finance, DFS



Shri Tablesh Pandey

Managing Director, Life Insurance Corporation of India



Shri R. Doraiswamy

Managing Director, Life Insurance Corporation of India



Ms. M. Rajeshwari Singh

Chairman-cum-Managing Director, National Insurance Co. Ltd.



Shri Bhupesh S. Rahul

Chairman-cum-Managing Director, United India Insurance Co. Ltd.



Chairman-cum-Managing Director, Agriculture Insurance Co. of India Ltd.

Indian Institute of Management Bangalore

Prof. Anil B. Suraj

Law & Public Administration,



Shri V. Balagopal

Director Incharge, National Insurance Academy Message from the
CHAIR PROFESSOR (LIFE) &
CHAIRPERSON, ADMISSION COMMITTEE



Dear Recruiter,

I am excited to introduce the dynamic and skilled batch of PGDM 2024-26 from the National Insurance Academy, who are keenly anticipating their summer internship opportunities.

The National Insurance Academy is a leader in the fields of insurance, pensions, and related sectors. The Post Graduate Diploma in Management Program, which is approved by AICTE, accredited by the National Board of Accreditations (NBA) and has equivalence of an MBA by the Association of Indian Universities (AIU), is a testament to our dedication to developing industry leaders.

Our comprehensive six-trimester curriculum includes a two-month summer internship that provides students with invaluable real-world experience. This program equips our students with a deep understanding of both insurance and management, preparing them to tackle the complexities of the corporate world from day one.

The curriculum covers essential areas such as Life Insurance, General Insurance, Health Insurance, and Reinsurance, along with key functional domains like Marketing, Financial Management, Strategic Management, Human Resource Management, IT and Managerial Economics, and the Legal/Compliance aspects of Insurance. This well-rounded approach ensures our graduates are thoroughly prepared for the industry's diverse challenges.

We are enthusiastic about the opportunity to collaborate with your organization for our Summer Placement Program for the PGDM Batch 2024-26. We believe this partnership will be mutually beneficial, fostering growth and innovation. We look forward to the possibility of working together.

With regards,

V. Balagopal

Chair Professor (life) &

Chairperson, Admission Committee





Dear Esteemed Recruiters,

The National Insurance Academy (NIA) stands as a leading institution in insurance education and management. With a proud legacy spanning 44 years, we have consistently nurtured and developed young talents to become leaders and innovators within the insurance industry.

It is with great pleasure that I extend a warm welcome to each of you as we embark on the Summer Internship Placement Program for the academic year 2024-26 at NIA, Pune.

At NIA, we are deeply committed to fostering an environment that promotes growth, learning, and collaboration. Through our cutting-edge curriculum and extensive industry interactions, we strive to equip our students with the skills, insights, and practical experience necessary to thrive in the ever-evolving world of insurance.

I invite you to join us in this transformative journey, where together, we play a vital role in shaping the future of our students and the industry at large.

Your participation and mentorship are invaluable in contributing to the holistic development of our students and in reinforcing NIA's reputation as a center of excellence.

We kindly request your support in helping us develop these aspiring managers by providing them with the opportunity to intern at your esteemed organization. I am confident that their experience during the summer internship will be immensely enriching.

Thank you for your continued support and dedication. I look forward to a successful partnership and a fruitful placement season.

With Regards,

Anil Srivastava

Chair Professor (General) &

Chairperson, Placement Committee

FROM THE PRINCIPAL'S DESK





Dear Recruiters,

The National Insurance Academy (NIA) is a premier institution specializing in Insurance, Pensions, and Allied areas. Our two-year Post Graduate Diploma in Management (PGDM) program is dedicated to developing the next generation of insurance professionals by providing them with practical insights into the dynamic insurance sector.

We invite you to our campus for the Summer Internship recruitment process for the bright and enthusiastic students of the 2024-26 batch.

NIA's PGDM program is designed to offer students unparalleled learning experiences by integrating real-world management and insurance challenges into the classroom.

Our curriculum equips students with the necessary tools and techniques to harmonize functional knowledge with a strong management approach, fostering a problem-solving mindset in a dynamic, social, and global context.

Students are encouraged to engage in competitions, research projects, business case studies, assignments, seminars, and webinars, which provide a continuous industry interface, ensuring they acquire the essential skills.

Your expertise and experience are crucial in shaping the careers of these young talents, and we value your participation in our Summer Internship program. We welcome your insights, mentorship, and active involvement in this process.

With Regards,

Dr. Sanjay Mali

Principal (PGDM)

The management subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D. in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Motor, Health, Reinsurance, Life Insurance subjects including some portion of Actuarial Science, Pension are taught by faculty who hold senior positions in the public sector insurance companies and are on deputation to NIA.



LIFE INSURANCE



Mr. V Balagopal Email: v.balagopal@niapune.org.in

Customer Relationship Management, HRM and Employee Relations, Distribution Channel Management, Train the Trainers, Soft skills enhancement, Managing Self.



Mr. Satish Hegde Email: satish.hegde@niapune.org.in

Insurance Regulations, CRM, ERM, Actuarial Science, Marketing, Management, Agriculture, Current Affairs and Sports.



Mr. Sandeep Moghe
Email: sandeepmoghe@niapune.org.in

Life Insurance Marketing, Consumer Behaviour and Brand Management, Distribution Channel, Life Insurance Economics.



Mr. Sandeep Pande Email: sandeeppande@niapune.org.in

Life Insurance Marketing, Bancassurance & Direct Marketing, Underwriting & Claims Processes.



Mr. Pramoda Ranjan Mishra
Email: m.pramodaranjan@niapune.org.in

Research on Rural & Social Insurance, Marketing & Market Intelligence, Finance & Financial Markets, Soft Skills Development.



Mr. Indraneel Roy
Email: iroy@niapune.org.in

Life Insurance Marketing, CRM Aspects (Claims & Servicing), Regulatory Aspects, P&GS, Marketing, Brand Mangement, RTI, Insurance Underwriting, Health Insurance, Leadership, ERM, Soft Skills.



Mr. Sumesh Sheth Email: sumesh@niapune.org.in

Impact of biological advances on Insurance, Ageing & Long-term expense funding, Insurance Fintech.



Ms. Suparna Bedakihale Email: s.bedakihale@niapune.org.in

Underwriting, Accounting, Claims Processing, Policy Servicing, NACH and Pension and Group Schemes.



GENERAL INSURANCE



Mr. Anil Srivastava Email: asrivastava@niapune.org.in

General Insurance: Property including Hull, Oil & Energy Insurance, Marine Cargo and Motor Insurance Marketing.



Mr. Bipin Kumar Email: bipin@niapune.org.in

General Insurance; Strategy; Arbitration; Management of Litigation in Property Claims.



GENERAL INSURANCE



Ms. Jayashree Sridhar Email: sridharjayashree@niapune.org.in

Property, Marine (Hull and cargo) & Miscellaneous Insurances.



Dr. Ravi Jaiswal Email: ravi.j@niapune.org.in

Insurance and Risk Management.



Ms. Gayathri lyer Email: gayathri@niapune.org.in

37 years experience in General Insurance, specializing in Marine and Miscellaneous Insurance. DGM National Insurance Co. Ltd.



Mr. Kshitish Mohanty Email: kmohanty@niapune.org.in

Property, Liability and Health Insurance, Micro-insurance, Distribution Management & Strategy.



INFORMATION TECHNOLOGY



Dr. Shridhar Dattatray PageEmail: sdpage@niapune.org.in

Over 35 years' experience in IT. Areas of hands-on work: Applications of R, Python, Power BI, Julia, Big Data Analytics (Hadoop), Data Science, Artificial Intelligence, GenAI, Advanced Spreadsheets, and Cyber Risk in Insurance & Financial Services.





ECONOMICS



Dr. Deepali Garge Email: deepalig@niapune.org.in **Economics and International Business**



PUBLIC POLICY & GOVERNANCE

Dr. M. C. Patwardhan

Dr. Steward Doss



Insurance Law, Corporate and Securities

Email: mcpatwardhan@niapune.org.in



MARKETING



Dr. Sanjay Mali Email: principal.pgdm@niapune.org.in Marketing Management, Business Administration.



Email: gdoss@niapune.org.in Enterprise Risk Management, Actuarial Science, Actuarial Risk Modelling, Quantitative Techniques including Multivariate Analysis.



Marketing Strategy, Consumer Behaviour and Insurance Buying, Distribution Channel Management.

Email: shalinipt@niapune.org.in



HUMAN RESOURCES

Dr. Shalini Tiwari



Dr. Sushama Chaudhari Email: sushama@niapune.org.in



Leadership and Change Management, Organization Development (OD), Leadership Coaching, OD Interventionist, Head of NIA PhD Program



Human Resource Management, Organizational Behavior, Training and Research



Dr. Archana Singh Email: sarchana@niapune.org.in

Email: ruchikayadav@niapune.org.in

Dr. Ruchika Yadav

Interpersonal & Group Processes, Inclusive Finance, Development Economics, Training and Development work through Experiential Learning, Soft Skills, Training, Self-Leadership and Personal Transformation Facilitation, Training, Research and Consultancy in areas of Financial Inclusion, Social Security Schemes, Micro, Social, Rural Insurance and Agriculture Insurance, Economics, Micro Insurance, Individual and Group Behaviour.



FINANCE



Dr. S Uma Email: uma@niapune.org.in

Insurance Finance and Institutional



Dr. Shruti Nagar Email: shruti.nagar@niapune.org.in

Financial Markets and Institutional Investments.



VISITING FACULTY

Ms. Deepali Gunye Quantitative Techniques

Mr. N. Roop Kumar
Disaster & Sustainability Management

Ms. Sanjeevani Behere Liability Insurance

Mr. Girish Pathak Optimization Techniques **Dr. Atul Deshpande** Strategic Management

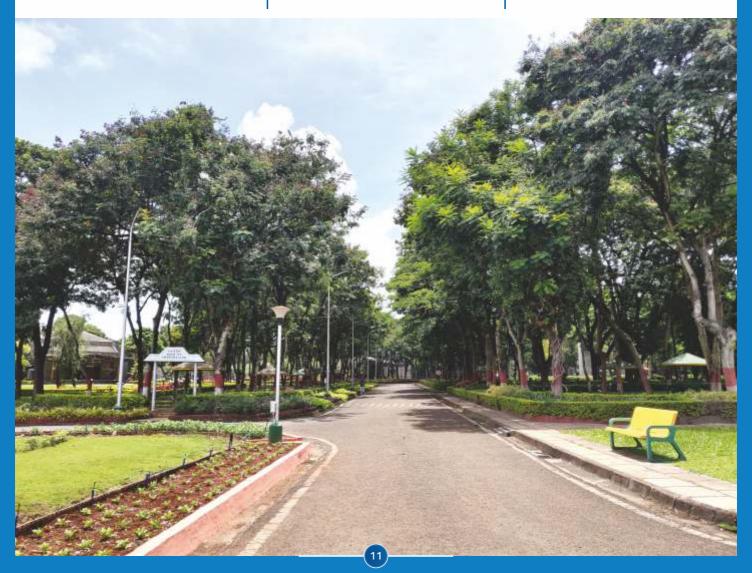
Mr. M. B. Viswanathan Actuarial Science in Life Insurance

CS Abhishek Vidwans Legal Aspects of Business

Mr. Gopal Jha Services Marketing **Dr. Shailesh Kasande**Business Research Methods

Dr. Swapnaja Tapadia Services Marketing

Mr. Prasad Narayan Business Communication



PGDM PROGRAMME



The two year full time Post Graduate Diploma in Management (PGDM) with specialization in Insurance & Management is approved by AICTE and accredited by NBA and has MBA equivalence by AIU. It seeks to be a blend of technical competence in insurance with a sound understanding of the principles of management and the contexts in which these are practiced and thrives to instil in students a creative problem solving approach to meet the growing needs of today's business world.

SELECTION PROCESS

The process of selection of students begins with the shortlisting on the basis of scores of either CAT (Common Admission Test), XAT or CMAT (Common Management Admission Test). The shortlisted students then qualify for the group discussions and personal interviews. Each student has to complete six trimesters of extensive academic work along with eight weeks of Summer Internship Program, Major Research Project, Value Addition Project and participation in various workshops to qualify for the Diploma.

FACULTY

NIA's multi-disciplinary faculty is drawn from the cream of academia as well as the industry. Our visiting faculty includes people holding significant positions in the industry. This wealth of experience and inputs on the current market scenario help our students keep pace with the highly dynamic corporate environment. Academic excellence is achieved through innovations in teaching methods and effective delivery. Apart from classroom learning, great importance is placed on panel discussions, guest lectures, and continuous interactions with other students and industry professionals.

CULTURE

NIA, being a national institute showcases a multifaceted culture. The identity of this hallmark institution is not to walk on the trodden path but to make a new path of its own. It aims to be the benchmark, and to be the first to respond to the changes and needs of the hour that nobody would have taken up for the betterment of the nation. The core belief is the holistic development of every individual and fulfilling the ideology of 'together we grow'. The environment of the academy evokes the image of a 'Gurukul' with modern amenities.

ADDED COURSE BENEFIT

NIA Students fulfilling the prescribed requirements are eligible to claim course wise exemption from the Insurance Institute of India papers up to 220 credit points and become Associates and Fellows of Insurance Institute of India.

SUMMER INTERNSHIP PROGRAMME (SIP)

Each student must complete eight weeks of Summer Internship to be eligible for the Diploma. Students are placed in reputed companies is various verticals of the industry. This gives them a first-hand experience of the functioning of the industry. It also helps them in learning the concepts better as it is easily relatable after they have experienced it themselves. This program prepares them for their final placements.

PGDM PROGRAMME

MAJOR RESEARCH PROJECT (MRP)

To inculcate the ability to conduct quality research and generate research-based knowledge, each student is required to undertake a major research project on a topic from the field of insurance, management, and allied disciplines. The student is required to work on a MRP in the VI Trimester and submit a report.

VALUE ADDITION PROJECT (VAP)

It is experienced that businesses very often search for creative and agile human resource who can come up with innovative and implementable solutions to address challenges posed by rapid changes in business environment. To infuse such skills in students, the VAP is designed. The students need to take up a Project on a strategically important issue or industry problem and give recommendations to address them.





When I was going for my admission to NIA, I had mixed feelings about how my career will shape up in the next few years. However, once I landed in the Institute, I was in awe. I relished my two years of stay in the campus where I got the perfect blend of Faculty, Research and Facilities to hone myself for the corporate world. NIA shaped a unique set of value systems that enabled me to take up roles with sincerity, integrity, and earnestness. As I progressed in my career, I could correlate a lot of my success to the meaningful two years I invested in my NIA education. I have seen my career span nearly two decades in the Information technology Industry and I have seen several major changes impact the industry, however due to my strong domain knowledge and attitude for embracing change - both inculcated at NIA- I could easily adapt to circumstances and make progress. I would therefore like to thank NIA for preparing so many resilient and high thinking individuals who are at the forefront in shaping the leadership in the Insurance Industry by imparting high quality education, training and research and has proven itself as the seat of insurance and management education in India and abroad.

- Manjita Muralidhar, Director (Business Analytics), Majesco



National Insurance Academy (NIA), Pune has been one of the Pioneers in Insurance education. The institute has faculty from industry as well as in-house faculties. This is a very unique combination of faculties as this helps students to learn from industry experts and gain practical experience. NIA also helps students to develop leadership acumen, analytical skills. When students transition from campus to corporate, insurance knowledge along with leadership acumen and analytical skills helps them become subject matter experts and lead from front

- Animesh, Senior Business Analyst, Sapiens



National Insurance Academy (NIA) set the foundation of my career in insurance. During my stint in the college, NIA provided opportunities for interaction with senior professionals from the insurance industry which helped me build my network and paved my way for the future. Over the years NIA has built a strong alumni network that has always helped to connect, share knowledge and leverage upon opportunities within and outside the industry.

- Priyanka Gautama, Chief Underwriting Officer, Markel India



"NIA's focus on both academic excellence and personality development has been instrumental in my career growth. It empowered me with the right blend of strategic insurance business thinking and technical expertise, preparing me for the dynamic demands of consulting and technology transformation in the insurance sector. The rigorous curriculum, combined with real-world industry insights, played a pivotal role in shaping my professional skills and leadership abilities. For anyone aspiring to build a successful career in insurance company, InsurTech, Consulting, NIA offers unparalleled opportunities and is the ideal place to pursue an MBA."

- Pallavi Panjarkar, Project Lead (Manager), KPMG India.



"With the ever-widening scope and potential of the insurance sector, the National Insurance Academy acts as a career enabler. Being a reputed academic institution, it focuses on providing a perfect combination of competent faculty, a well-equipped campus, and a closely knit network. I found the environment at NIA to be positive and growth-oriented, which has been instrumental in my professional journey."

- Akash Kheterpal, Assistant Vice President, Energy and Power, Marsh Management Services (MENA) Limited.



"NIA has certainly given my career a head starts vis-à-vis other institutes... Without the strong foundation of NIA, coupled with the goodwill of the institute, we would not be where we are in terms of our growth and position in the industry. If you want to make a career in (Re) Insurance, without a doubt, NIA is the place to start from."

- Mohammed A. Noorani, Senior Vice President, Gallagher Insurance Brokers Pvt. Ltd.



Trimester 1

- Fundamentals of Life Insurance & General Insurance
- Laws & Regulations Governing Insurance
- Fire Insurance
- · Fundamentals of Services Marketing
- Interpersonal & Group Processes
- Quantitative Techniques
- · Financial Accounting & Reporting
- Managerial Economics- I
- Non-credit Course in Business Communication

Trimester 2

- · Life Insurance Products and Underwriting
- Health Insurance
- Motor Insurance
- Optimization Techniques
- Strategic Management
- Financial Management
- Organization Design, processes and change
- Legal Aspects of Business
- Digital Technologies for Insurance Business Management

Trimester 3

- Marine Cargo Insurance
- Reinsurance
- · Engineering Insurance
- Liability Insurance
- Insurance Distribution Management
- · Business Research Methods
- Marketing Strategies
- · Managerial Economics-II
- · Data Analytics for Insurance



Trimester 4

- · Miscellaneous insurance
- · Agriculture & Rural Insurance
- · Actuarial aspects of Life Insurance
- Actuarial Aspects of General Insurance
- · Insurance Investment Management
- · Annuities and Pensions
- · Insurance Accounting

Electives (Any Two)

- · Gen.Ins. Advanced Reinsurance
- · Life Ins. Advanced Life Insurance Underwriting
- Gen. Ins. Advanced Insurance Claims Management
- · Life Ins. Life Insurance Claims

Electives (Any One)

- Consumer Behaviour (Marketing)
- Project Finance (Finance)
- Performance Management& Measurement (HR)
- R for Insurance Data Science (IT)

Trimester 5

- · International Practices in Insurance
- · Marine Hull, Aviation, Oli & Energy Insurance
- · Disaster & Sustainability Management
- · Enterprise Risk Management

Electives (Any Two)

- · Gen. Ins. Advanced Health Insurance
- Life Ins. Development of Life Insurance Products
- Gen. Ins. Advanced Property Insurance
- Life Ins. Group & Micro Insurance Management

Electives (Any One)

- Sales & Distribution Management (Marketing)
- · Financial Derivatives Management (Finance)
- Leadership and Change Management (HR)
- Python for AI in Insurance (IT)
- Non-credit Course in Banking

Trimester 6

- Business Ethics
- Entrepreneurship & Innovation
- Environmental, Social & Governance (ESG)
- Electives (Any One)
- Business-To-Business Marketing (Marketing)
- Behavioural Finance (Finance)
- Organization Development (HR)
- Cyber: Risk, Liability & Insurance Management (IT)



TATVA: HR SUMMIT:

National Insurance Academy (NIA), Pune, hosted its annual event TATVA-HR Summit on August 30, 2024, in the campus. The theme for this year was "HR 3.0 to 4.0: Realigning the Talent Ecosystem". The Summit focused on the evolving dynamics of talent management amidst technological advancements and the need for innovative workforce strategies, with an exciting lineup of speakers from the industry, academics and NIA's alumni. The Summit provided valuable insights and new perspectives through discussions, and presentations for realigning the talent ecosystem and preparing the workforce for the future.

The Summit started with Welcome Address by Mr. V. Balagopal, Joint In-charge Director and Chair Professor (Life) at NIA and Introductory Address by Mr. Renjit Gangadharan, Joint In-charge Director and Chair Professor (Non-Life) at NIA. Dr Manjari Singh, Professor HRM, IIM- Ahmedabad was the keynote speaker. The Summit had 3 intriguing panel discussions and a presentation round. The details of panel discussion and presentation round are given herewith:

Panel Discussion 1:

The Architects of Work: HR Perspective for A Disruptive World

The panel discussion highlighted the transformative role of technology in HR, from video-based interviews to the use of AI, ML and data analytics in hiring, onboarding, and skill development. The discussion was moderated by Dr. Rajesh Save, Co-Founder, Impeccker Consulting LLP.

The experts in the panel were:

- · Ms. Anagha Panse, Director-HR, Ernst & Young
- Ms. Priti Singh, Chief People Officer, Universal Sompo General Insurance Co.
- Mr. Sunder Natarajan, CHRO, India First Life Insurance Co.
- Mr. Vamseedhar Soma, Head-HR, Mahindra Insurance Brokers
- Mr. Vikramjeet Singh, Sr President & Chief of HR, ILM & Administration, Bajaj Allianz General Insurance Co.

Panel Discussion 2:

Next Gen Talent: Redefining the Employee Experience

The panel discussion revolved around understanding the expectations of the young employees and how industry can meet those expectations.

The discussion was moderated by Dr. Prashant Mishra, Professor, IIM Calcutta. The experts in the panel were as follows:

- Mr. Hitesh Kamdar, Head- Employee Experience and Corporate Communications, Elastic Run
- Ms. Lata Sarkara, Head-HR, Uponly Technologies.
- Mohammed A. Noorani, Director Reinsurance, Interlink Insurance & Reinsurance Pvt. Ltd.
- Ms. Priya Sunil Srinivasan, CHRO, Plum
- Mr. Saurabh Shyam, Head- HR and L&D, SBI General Insurance Co.



CORPORATE SEMINARS



Panel Discussion 3:

Business Schools: Forging the Leaders of Tomorrow

 $The \ discussion \ involved \ two \ perspectives \ on \ business \ schools. First, \ B \ Schools \ as \ institutions \ providing \ students \ with \ industry-ready \ skill \ sets, \ and \ second, \ B \ Schools \ as \ a \ blend \ of \ theory \ and \ practice \ where \ ongoing \ learning \ and \ quick \ adaptation \ are \ essential.$

 $The \ discussion \ was \ moderated \ by \ Dr. \ Vikas \ Srivastava, \ Dean \ of \ Programs \ and \ ONGC \ Chair \ Professor \ of \ Finance, \ IIM \ Lucknow.$

The experts in the panel were HR and business heads:

- Ms. Amrita Maheshwari Pany, Associate Director-Sales, Turtlemint
- Ms. Priya Vasudevan, President Talent & Enterprise Services, Liberty General Insurance Co.
- Mr. Shrikant Wavre, Senior Vice President HR, Kshema General Insurance Co.
- $\bullet \quad \text{Mr. Sriram Narasimhan,} \, \text{Senior Vice President-Operations} \, \\ \textbf{\& HR, Intellect Design Arena Ltd.}$



INSURANCE SUMMIT:

The Insurance Summit, a flagship initiative led by NIA students, has served as a premier platform for over two decades, bringing together industry leaders to address critical challenges and share insights. The 20th Insurance Summit 2024 was held on October 3rd, 2024, at Taj Lands, Santacruz, Mumbai, under the theme "Unveiling the Future - Industry 5.0: Digital Innovation in Insurance."

The event began with a lamp-lighting ceremony and opening remarks by Mr. Renjit Gangadharan, Joint In-charge Director and Chair Professor (Non-life), and Mr. V. Bala Gopal, Joint In-charge Director and Chair Professor (Life), setting the stage for the day. The inaugural session of the Summit featured Chief guests, Mr. Satyajit Tripathi, Member (Distribution), IRDAI, who highlighted digital innovation and policyholder protection, and Mr. Siddhartha Mohanty, CEO and MD, LIC of India, who emphasized data privacy, workforce adaptation, and blockchain. The summit fostered engaging discussions among industry experts. Details of the panel discussions and presentation rounds are outlined below.

Panel Discussion 1:

"Embracing the new age technologies: Envisaging Industry 5.0". This panel, moderated by Mr. Amit Roy, Partner and Leader of Insurance and Allied Business at PwC India, brought together industry leaders to explore the transformative potential of emerging technologies in the insurance sector. The experts on the panel were:

- Mr. T. Babu Paul, Executive Director, National Insurance Company Limited
- Mr. Debashish Banerjee, Partner-Insurance Leader | Al and Analytics Leader, Deloitte India
- Mr. Rajiv Gupta, President, PB Fintech Ltd. (Parent Company of Policy Bazaar and Paisabazaar)
- Mr. Neeraj Malhotra, CEO, AccelTree Software Pvt. Ltd.

Panel Discussion 2:

"Data Protection, Privacy and Insurance - Enhancing Cyber Security and Building Resilience". This panel, moderated by Mr. Swayamjit Mishra, MD & Partner at BCG, delved into the critical issues of data privacy, cybersecurity, and building resilience in the insurance industry. The panel speakers included:

- Dr. Pavan Duggal, Founder, Pavan Duggal Associates
- Mr. Naavi Vijayashankar, Chairman, Foundation of Data Protection Professionals in India (FDPPI)
- Mr. Suresh Balakrishnan, Principal Consultant, Xsentinel Risk & Claim Advisory Pvt. Ltd.
- Mr. Priyesh Pradhan, Senior Underwriter (Professional Financial Risks and Cyber), Markel Services India Private Limited

Presentation Round:

In addition to the engaging panel discussions, the Summit featured a presentation round, moderated by **Dr. Steward Doss**, Professor at NIA. This round showcased the latest advancements and applications of emerging technologies in the insurance industry. The presentations included:

- Mr. Vinay Kumar Sankarapu, Founder & CEO, Arya.ai
- Mr. Subhobroto Grish, Director of Data Analytics, Allstate Insurance
- Mr. Sumit Ramani, Co-Founder & Actuary, Protect MeWell.com
- Mr. Pankaj Kumar, VP & Head of Engineering Cloud, Application, and Data, and Mr. Rakesh Pal, Senior Director, Insurance Claims - Solutions, Pre-Sales, and Consulting, Value Momentum
- Mr. K. Murlidar, Executive Director (Digital Marketing), LIC of India

The summit concluded with a vote of thanks by Ms. Gayathri Iyer. The 20th Insurance Summit focused on exploring future technologies and their adaptation in the insurance industry, with an emphasis on creating a human-centric approach to enhance customer experience through collaboration between humans and technology. The event was coordinated by Ms. Gayathri Iyer, Dr. Steward Doss, Mr. Sandeep Pandey, and Dr. Shruti Nagar, along with the PGDM students of NIA.







C.D. DESHMUKH MEMORIAL SEMINAR:

The Inaugural Session was followed by three Panel discussions where the insurance experts discussed at length on various topics:

Panel Discussion 1:

"Technological Integration for Life Insurance Penetration" was moderated by Dr. N K V Roop Kumar, Adjunct Professor, IIRM, Hyderabad

The Panel Speakers were:

- Mr.M Jagannath, MD, LIC of India
- **Mr. Rajiv Gupta,** President- Group Strategic Initiatives and Public Policy, P B Fintech
- Mr. Vinay Kumar Sankarappu, Co-founder and CEO, Arya.ai
- Mr. Vivek Srivastava, Managing Director, Business Transformation, Insurance, PwC

The vibrant deliberation dwelt upon Vision India, Positioning Problem, Legacy Issues and Value Proposition of experimenting on voluminous data.

Panel Discussion 2:

"Insurance Issues and Opportunities in Silver Economy" which was moderated by Mr. Nilesh Sathe, Ex Member (Life), IRDAI.

The Panel Speakers were:

- Mr. Dinesh Pant, ED (Actuarial) and Appointed Actuary, LIC of India
- Mr. Supratim Bandopadhyay, Ex-Chairperson, PFRDA
- Mr. Bikash Choudhary, EVP, India First Life Insurance Co. Ltd
- Mr. S V Sunder Krishnan, CRO, LIC of India

The speakers gave insightful ideas about the challenges and the possible solutions to address the financial and insurance needs of the elderly in the society.



CORPORATE SEMINARS



Panel Discussion 3: "Innovative Disruption for Customer Engagement" which was moderated by Mr. Amit Roy, Partner and Leader-Insurance and Allied Business, PwC.

The eminent Panel Speakers were:

- Mr. R Doraiswamy, Managing Director, LIC of India (online)
- Mr. Abhay Tiwari, MD and CEO, SUD Life Insurance Co. Ltd.
- Mr. Rajesh Krishnan, COO, Bajaj Allianz Life Insurance Co. Ltd.
- Mr. Sunil Sharma, President, Chief Actuary and CRO, Kotak Mahindra Life Insurance Co. Ltd.

The panellists converged on need for breaking the shackles of status quo and engaging disruptors like AI, Block Chain and other innovative modes to reach out to all concerned and ensure ease of operations that would facilitate better Customer Engagement.



INTERNATIONAL RESEARCH CONFERENCE: Innovation for Insurance Inclusion - The Way Forward

The National Insurance Academy (NIA) hosted the International Research Conference on August 23, 2024, bringing together key figures from the insurance sector, regulatory bodies, and academia. The event featured notable speakers, including representatives from the Life Insurance Corporation (LIC) and IRDAI, with Mr. G.N. Bajpai and Mr. Satyajit Tripathi delivering key addresses. The conference showcased dynamic discussions on themes such as Technology & Insurance and Insurance Inclusion, with presentations highlighting critical research on financial capability, pensions, and the role of women in insurance. Overall, the conference aimed to spark dialogue and foster innovation in addressing challenges and opportunities within the insurance industry.

Session 1: Inaugural and Opening Plenary Session

The first session for the day started with Welcome addresses by Mr. Renjit Gangadharan, Joint Charge-Director and Chair-Professor (Non-Life), NIA and Mr. V. Balagopal, Joint Charge-Director and Chair-Professor (Life), NIA, followed by Mr. G. N. Bajpai, Chairman, GovEVA Pvt. Ltd delivering the inaugural address and Mr. Satyajit Tripathi, Member (Distribution), IRDAI delivering the keynote address and shortly Dr. Sanjay Mali, Principal, PGDM giving a vote of thanks.

Session 2: Panel

Discussion on "Legal & Regulatory Reforms for Insurance Innovation"

The panel discussed reforms aimed at fostering innovation in the insurance sector, and placing proper regulations to make insurance innovation space welcoming and level it for all market players to operate in.

The discussion was moderated by Mr. Varun Gupta, Partner & Director at E&Y, this session featured distinguished panelists such as:

- Mr. Prasun Kumar Das, Secretary General, APRACA, Bangkok
- Ms.Damayanthi Fernando, Director General, Insurance Regulatory Commission of Sri Lanka
- Mr. Satyajit Tripathy, Member, IRDAI
- Mr. Praveen Trivedi, Executive Director, IFSCA

The session ended with a vote of thanks by Mr. V. Sathyakumar, Chair Professor, NIA.

Session 3: Paper Presentations

This session consisted of three parallel tracks:

Track 1: Technology & Insurance

The moderator for this session was Mr. Amit Roy, Partner & Leader at PwC India. This track featured presentations by

- · Dr. C. S. Murthy, Former Director, MNCFC,
- Dr. Sushil Gupta, Vice President, RMSI,
- Mr. Vinay Kumar Sankarapu, CEO, Arya.ai.
- Mr. Prerak Sethi, Founder, RIA Insurance and Co-Founder, India InsurTech Association

The session concluded with a vote of thanks by Mrs. Jayashree Sridhar. Chief Administrator. NIA.

Track 2: Innovations in Insurance

The discussion was moderated by Dr. S. Doss, Professor at NIA.

- Mr. Sumit Ramani, Co-Founder & Actuary, ProtectMeWell.com
- Mr. Saurabh Mishra, Vice President P&C Solutions, India, Swiss Re
- Mr. Pratap Tambe, Consulting Partner, Tata Consultancy Services, UK
- Mr. Pranab Ghosh, Senior Director, Head of Insurance Consulting, Capgemini Invent
- Mr. Deepak Godbole, Former General Manager, GIC Re, Former Secretary General at Insurance Institute of India, Academic Advisor

The session ended with a vote of thanks by Dr. Shalini Tiwari, Faculty Co-ordinator, NIA.





Track 3. Leadership, Gender Diversity & Insurance Inclusion

The discussion was moderated by Mr. G. N. Bajpai, Chairman, GovEVA Pvt. Ltd. The esteemed experts were as follows:

- Dr. Kazi Md. Mortuza Ali, Director General, Bangladesh Institute for Professional Development Ltd. (BIPD) (Online)
- Mr. Prasun Kumar Das, Secretary General, Asia Pacific Rural and Agricultural Credit Association, Bangkok
- Mr. Prabal Khanna, COO & Cofounder, FINSALL Resources Pvt.

 Itd.
- Dr. N. Raveendran, Principal Consultant, Xsentinel Risk and Claim Advisory Pvt Ltd

In the end, Dr Patwardhan, Faculty Co-ordinator at NIA, presented the Vote of Thanks.





Trends in Health Insurance Mr. Krishnan Ramachandran MD and CEO, Niva Bupa

Case Study
Mr. Sanmitra Mallick
AVP Human resources,
Kotak Life Insurance Co. Ltd.

Trends in Health Insurance Mr. Krishnan Ramachandran MD and CEO, Niva Bupa

Awareness about Actuarial Science in the market Mr. Sameer P&C Actuarial Leader, Allianz Technology Institutional Business
Mr. Chandrakant Mishra
Director, Care Health

KBC - Kaun Banega Corporate Risk Manager Mr. Sunder Natarajan VP, India First Life

Institutional Business Mr. Chandrakant Mishra Director, Care Health

Way Ahead for insurance industry Mr. R. Balasundaram Secretary General of IBAI and Marine Head at Gallagher Introduction to Consultancy
Ms. Sarmistha Manna
Analyst, Cognizant

Emerging trends in Insurtech
Mr. Edwin David
Vice President - Sales and Marketing,
AccelTree Software Pvt. Ltd

Introduction to Consultancy Ms. Sarmistha Manna Analyst, Cognizant

Industry HR
Mr. Mehul Oza
Vice President HR, Kotak Life
Insurance Co. Ltd.







Human Life Values - Life Insurance Prof. Jossey Peter Christ University New prespective under writting in porperty insurance Mr. Mihir Vora

Practice Head, Property and Large Risk, Aditya Birla Capital Global Reinsurance Market and Impact of Regulations on Reinsurance Market in India Mr. Shib Shankar Saha Head Reinsurance and Commercial Underwriting, Future Generali

Logistic regression and its application to customer loyalty in the insurance industry

Ms. Shoumi Sarkar

Graduate Teaching Assistant at Florida University

Basics on Engineering Insurance (Project & Operational Policies) and current market trends Md Sarfaraz Ali Shah

Associate VP and National Manager Engineering Insurance, Magma HDI Software Pvt. Ltd Roadmap to create Insurtech Start-up Mr. Shailesh Kumar Insurance Head, Insurance Samadhan

Risk-intelligence and Enterprise Risk Management Hersh Shah

Institute of Risk Management - India affiliate

Industry HR Session
Mr. Saptarshi Bhattacharya

Vice President and Head Talent Acquisition, Bajaj Allianz General Insurance Co. Ltd.





· Life Insurance Guest Lecture Discussion Series:

Kotak Life Insurance Co. Ltd.

 $Ms.\,Ruchira\,Bhardwaja, CHRO,\,Kotak\,Life\,Insurance\,Co.\,Ltd.$

· Interaction with Ms. Sneha Gokarn, CEO, Gallagher India

Hackathon: Semicolon 2024

Persistent Systems

IdeationX

SBILife

· Life Lessons

 $\operatorname{Mr.}$ Tapan Singhel, MD & CEO, Bajaj Allianz General Insurance Co. Ltd.

• Workshop on Research Paper Writing

Prof. Dr. W Jean Kwon, Greenberg School of Risk Management, St. John University, New York, USA & Dr. Madhu Sudan Acharyya, Glasgow Caledonian University (GCU), London, UK

• Brokerpreneurship: The Future of Broking

Mr. Rohit A. Boda, Managing Director, J.B. Boda Group

• 3Ds of Shaping our Path to Success

Dr. Sarika Samant, Motivational Speaker, Leader & Business Coach

Hackathon

Bajaj Allianz General Insurance Company





· Interaction with

Mr. John Pipe, CEO of Aon India Insurance Brokers

Interaction with

Mr. Sosthenes L. Kewe - Executive Chairman & Dr. Anselmi - Director of Research, Consultancy & International Relations, Africa College of Insurance & Social Protection

· Interaction with

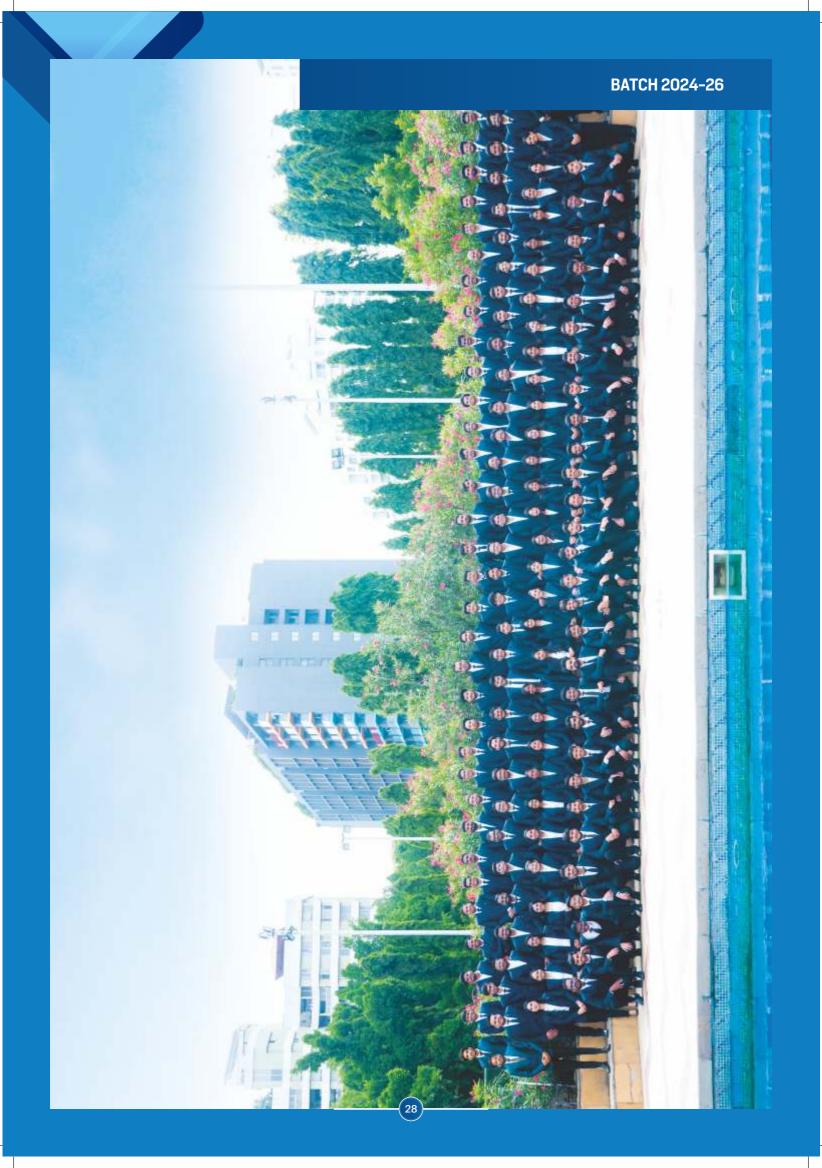
the representatives from the Hochschule Mainz University, Germany

· Reconnecting with NIA Alumni:

Session with Ms. Harini Kannan, Head - Product







STUDENT COMMITTEES

CORE COMMITTEES

Admission Committee	The Admission Committee endeavours to captivate the pool of talent from across India. The committee plays a crucial role in shaping the student body by considering factors such as diversity, talent, and potential. The committee stands by the institute and assures that the process of completing the admission process is done smoothly. Prospective students stay connected with designate members to understand admission process and seek guidance.
Alumni Committee	The Institute takes pride in the success stories of their alumni. The Alumni Committee catalyses to maintain the relationship of the alumni with their Alma Mater. It makes sure that the current batch is readily connected with NIAs alumni to gain insights from their real time experiences in the corporate world.
Placement Committee	The Placement Committee is an integral part of the institute as it plays a crucial role in facilitating the recruitment process for students. The committee is comprised of dedicated placement officer, faculty and student members who liaise with companies, organize career workshops and seminars, and provides guidance and support to students in their placement process. Through their efforts, the committee helps bridge the gap between academics and the industry, ensuring students have opportunities to embark on successful careers.
Student Co-ordinators	Student Coordinators at NIA are essential to the PGDM community, serving as ex-officio members of various clubs and committees. They play an integral role in life at NIA right from Orientation Programme to Convocation and beyond that as Alumni representatives of the Batch. They manage academic activities by coordinating with faculty on course details, group projects, and guest lectures. Additionally, they handle extracurricular, professional, sports, and cultural events, ensuring smooth execution and high student engagement. As leaders, they inspire their peers, facilitate communication among students, faculty, and staff, and enhance the overall student experience.
Pravartak Committee	Pravartak is a student-driven publication committee. It is responsible for publishing 'Pravartak' - journal of National Insurance Academy, which is a biannual publication of NIA, Pune. It provides a platform to professionals, students and researchers by publishing newsletters, magazines, research work or other forms of content related to the insurance and management spectrum.
Cultural Committee	It is a perfect replica of India comprising of enthusiastic students representing diverse culture of the country. The committee's main objective is to foster a sense of inclusivity and cultural understanding among students, faculty and staff which is achieved by organising a wide range of activities and events throughout the academic year, including cultural festivals, music & dance performances, drama, speeches, talent hunt and much more.



STUDENT COMMITTEES

PROFESSIONAL GROWTH COMMITTEES

Entrepreneurship Committee

Entrepreneurship committee plays a vital role in National Insurance Academy to foster the culture of innovation, creativity, and risk-taking among students. The committee offers students the opportunity to learn and develop essential entrepreneurial skills such as idea generation, market research, financial management, and pitching. It also provides access to resources and networks that can help turn ideas into successful ventures.

Professional Enhancement Committee

The professional enhancement committee is responsible for developing and implementing programs and initiatives that promote professional development among students. The committee members are actively involved in arranging professional enhancement workshops, networking events and seminars for students. The committee equips the students with the right mentorship and professional guidance as it believes that with the right direction students can excel in their careers.

EVENT COMMITTEES

HR Summit Committee

Student HR Committee members drive the Annual HR Summit conducted at NIA. The HR summit provides unique opportunities to engage with HR professionals and senior executives of Insurance industry to strengthen the collaborative efforts, to keep pace with technology transformation in the Insurance industry and its impact on people & businesses in the long term. HR Summit every year brings together various industry leaders who across Panel Discussions deliberate contemporary topics.

Insurance Summit Committee

The Insurance Summit Committee is a student-led committee responsible for organizing the annual flagship event, the Insurance Summit, Members of the committee are involved in various activities, such as developing themes, inviting speakers, coordinating, organizing, and marketing the event. Being a part of this Committee is a unique experience for students, as it provides an opportunity to interact with accomplished industry stalwarts, learn from their experiences, and gain insights into the contemporary dimensions of the insurance industry.

Manthan Committee

Manthan, the much-awaited annual festival of NIA, is a celebration of talent, creativity, and camaraderie which is organised by the Manthan Committee. Manthan offers a diverse range of competitions that cater to everyone's interests and passions, but what makes Manthan truly special is the joint effort of all the students. Students from diverse backgrounds and disciplines come together to display their skills and compete in various cultural and business events.



STUDENT COMMITTEES

Film Society

Nestled within the vibrant tapestry of NIA, lies a cornerstone of cultural enrichment and cinematic exploration: The Film Society. As an integral part of our college's fabric, the Film Society stands as a beacon of artistic expression and community engagement, enriching the academic journey of our students beyond textbooks and lectures.

ADMINISTRATIVE COMMITTEES

IT Committee

The IT committee is responsible for managing and maintaining the technology infrastructure and systems used by students. We ensure that college's IT systems are up-to-date, secure, and aligned with the institution's academic and administrative needs.

Library Committee

The library committee at NIA helps to provide access to various databases and learning resources. They help to conduct various webinars and guest lectures on how to leverage and utilize the available resources in our learnings and project works. They promote reading and learning culture among the students and are also responsible for managing the library resources and facilities to meet the needs of students and faculties thereby supporting the college's educational mission.

Student Welfare

The Student Welfare Committee is responsible for promoting the overall welfare of students. The committee is made up of faculty and student representatives who work together to identify and address issues that affect student well-being. The SWC is involved in a wide range of activities, including providing support and guidance to students. The primary goal of the Student Welfare Committee is to ensure that students have access to the resources and support they need to thrive academically, socially, and emotionally. By working to enhance the student experience, the SWC helps to create a vibrant and engaging learning community that benefits everyone involved. SWC also contributes to food preferences of hostel students and coordinates with hostel caterer for menu design.

WELLNESS COMMITTEES

Social Outreach Committee

The social outreach committee is a group of individuals who work together to promote insurance awareness and provide support to the needy. It often organizes events to interact and share insurance knowledge with people from the community and conduct surveys. Members of the committee are usually passionate about making a positive impact and are dedicated to help those who are less fortunate. Committee conducts literacy and insurance awareness programs in surrounding villages.

Sports Committee

The Sports committee organises the annual sports week "Eklavya" where students and staff members compete in various sporting tournaments to showcase their talent and sportsmanship.

INFRASTRUCTURE

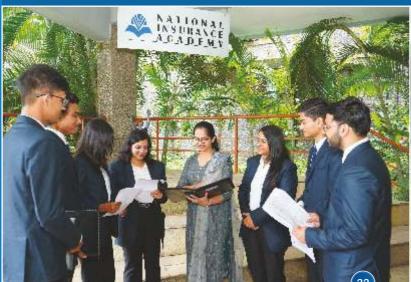
The Academy's infrastructure spread over 32 acres of land consists of Hostel Blocks, Administrative Block, Academic Block with 8 modern state-of-the-art classrooms, 2 Computer Labs (IT Parks), 8 syndicate rooms, 24 faculty rooms, Multi-purpose Hall, Library, Computer Centre, Kitchen, Dining Hall, Cafeteria, Reception, Auditorium, Meditation Hall, Gymnasium, Badminton Court, Swimming Pool, 5 Hostels with a capacity to accommodate 157 participants and 163 students. All MDP hostel rooms are provided with PCs with internet, Intercom and Television with D2h connections. PGDM hostel rooms have LAN connectivity for students to use their laptops. The campus also has a residential complex of 64 units for its faculty and staff.





IT Infrastructure at NIA

The Academy has Campus-wide Local Area network connecting 350+ computers, 7 servers, routers, switches, printers, and other equipment. NIA uses Sophos Firewall for securing its network and Segrite Endpoint security antivirus for desktops. The Campus along with the Hostel is Wi-fi enabled. The Academy provides unlimited internet usage to the students and employees through its high-speed Wi-Fi facility anywhere in the campus. Internet Facility is available for all users through their desktops and for PGDM students using their laptops. 2000 Mbps Bandwidth is made available for using the internet. The PGDM Students and the MDP participants are provided LAN connectivity in all the Hostel rooms. The Academy has two IT-labs: IT Park (with 45 PCs) and Drucker IT Park (with 31 PCs) for hands on training to the PGDM students and the MDP participants. All full-time faculty members are provided with Intel i5, i7 powered HP laptop/computers with Windows 8.1/10/11, Office 365, 24/7 internet connectivity, and staff with Intel i5 powered HP computer, Windows 8.1/10/11, Office 365 for documentation, communication and as a productivity tool. All the faculty and staff have access to network printers in their respective offices as well to highspeed photocopiers located in the Reprography Department. The students also have access to the network printer located in the Reprography Department. There is a video conferencing facility which is used for the Board meetings, educational activities and it is extensively used especially during the placement season. Software based video conferencing unit is available for conducting meetings using Microsoft Teams, in hybrid mode (online as well as offline mode simultaneously). The Academy's Intranet site is used for sharing information to staff members, faculty members and students.





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INFRASTRUCTURE

Library

The Academy's Library is one of the finest insurance libraries in India having the choicest collection of books, journal holdings in Insurance, Actuarial Science, Management, Economics, Finance, Law, and Information Technology. The library is well equipped to serve the needs of the PGDM students, MDP participants and the Insurance Industry. The purpose is to cater to all types of information needs of the users with reference to insurance and allied subjects. Stacking of the research publications is another value addition to the library. The library also has collection on Literature, History and Personality Development. Following table gives a brief profile of the information resources available in the library:

Sr. No.	Type of Resources	Collection as on 31.3.2024
1	Books	26582+
2	E-Books	10000+
3	Periodicals	80+
4	Databases	6
5	News papers	14















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BATCH PROFILE



GENDER DIVERSITY





Avg Work-ex -15.7 Months



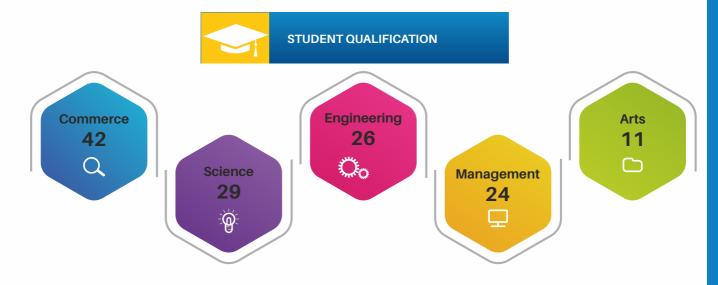
FRESHERS - 90

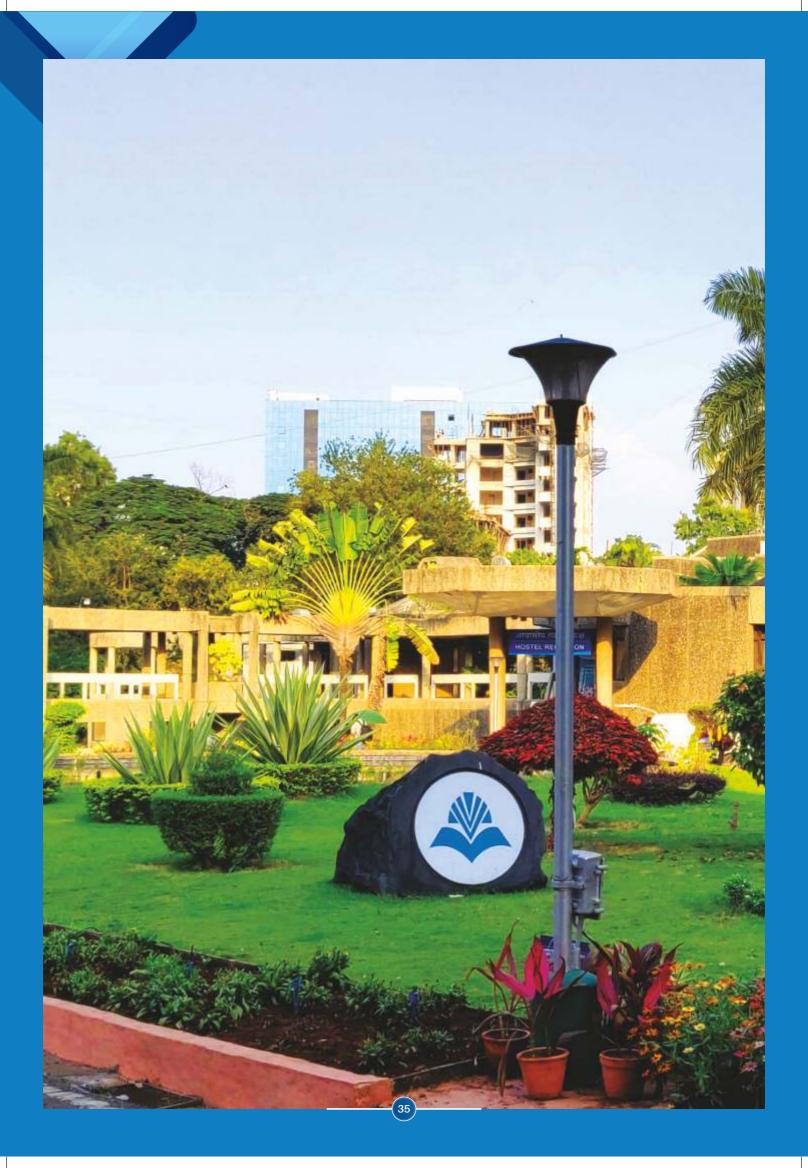


STUDENTS WITH WORK EXPERIENCE - 42

STUDENTS WITH WORK EXPERIENCE







Name of Student	Qualifications (UG)	Specialization	Company Experience	No. of Months
Aakash Rawat	B. Com (Hons.)	Commerce	Concentrix	15
Abhishek Chandrakesh Gupta	B.Sc.	PCM		0
Abhishek Kumar	B.Com(Hons)	Commerce	GFK Mode Private Limited	10
Abhishek Sunil Gupta	BBA LL.B(Hons)	Business Laws		0
Adarsh Kumar	B.Com	Marketing		0
Adithya Bajaj	ВВА	Business Administration	Wesource India	19
Aditya Jain	BCA	Computer Application		0
Aditya Mallick	B.Tech	Mechanical	Healthplix Technologies	9
		Engineering		
Allen Paul K	B.Tech	Mechanical Engineering	Ps Managements (Arabic Ship Repair Yard)	34
Amey Sanjay Khatavkar	BBA	Digital Marketing		0
Amit Sinha	BBA	Finance	Godrej and Boyce	10
Amrit Sandhan Gogoi	BBA	Finance		0
Aniruddha Dilip Pathrikar	BBA	Finance	D.N Chikan	59
Ankit Lalwani	BBA	Finance		0
Ankit Sinha	BBA	Finance	IMS Learning (Elite Education)	13
Ankur Upadhyay	BBA	Management	FIS Global	7
Anu Singh	B.Com	International Business	HDFC Life Insurance Limited	12
		And Finance		
Anuja Singh	BDS	Dental		0
Anushka Patel	BBA	Finance		0
Arghyadeep Choudhury	B.Sc.	Physics(Hons.)		0
Arihant Mehta	BCA	Computer Applications		0
Ashish Behera	BBM	Human Resource		0
Ashish Prakash Bondre	B.E	Civil		0
Ashu Sharma	B.Tech	Computer Science With Cyber Security	Glorious Insights	2
Ashutosh Malviya	BBA	Business Intelligence And Analytics		0
Atharva Manoj Rathi	B.Tech	Production Engineering (Sandwich)	Uni Klinger Limited	12
Bharat Soni	B.Com	General		0
Bhupen Tomar	BBA	Marketing		0
Bitul Baishya	B.Tech	Electronics And Communication	Greenfield Technosys Private Limited	22
Chinmay Girish Joshi	BBA	Marketing	Smart Education Pvt.Ltd.	9
Chirag Mittal	ВВА	General	Aakash Education Services Pvt Ltd	23
Devang Mehta	B.Com	Business Admistration	Teleperformance	6
Eshaan Bhatt	BA (Vocational)	Insurance	ICICI Prudential Life Insurance Company	13

Name of Student	Qualifications (UG)	Specialization	Company Experience	No. of Months
Gaurav Jotwani	BAF	Accountancy And		
		Finance		0
Gaurav Sharma	BCA	Computer Application	Armbedded Electronics Pvt Ltd	19
Gaurav Srivastava	B.Com	Commerce	Doogar & Associates Charted Accountants	9
Gourav Chouhan	BCA	Computer Application		0
Harbeen Singh Gill	B.Sc.	Mathematics (Hons.)		0
Hare Pingley	B.A (Hons.)	Economics		0
Harsh Tamrakar	B.Com	Management		0
Harsh Yadav	B.A	English Literature		0
Harshal Snehaldeep Samant	B.Tech	Agricultural Engineering		0
Hemangi Bhole	B.Pharm	Pharmacy	Patlex Business Solutions	18
Himanshu Panwar	B.Tech	Electrical Engineering	Autometers Alliance Ltd	20
Himashri Ghodke	BMS	Finance	Leo1 By Financepeer	22
Hrishikesh Singh	BBA	Marketing		0
Ishan Godiyal	B.Com(Hons)	Commerce		0
Jahanvi Singh	B.Sc	Zoology		0
Jaikumar Jadhav	B.Sc.(Hons)	Agriculture		0
Jatin Kumar	B.Com (Hons)	Business Admistration	HDFC Bank Ltd	9
Jay Tilekar	B.Com	Cost And Works	Aayushree Enterprises	14
		Accounting		
Jay Warudkar	B.Sc.	Electronics		0
Kashish Arora	B.Com	Marketing		0
Kavita	B.Com	Commerce		0
Khushi Nitin Gupta	BBA	Finance		0
Kshitij Prasar	B.Sc	Mathematics		0
Kushagra Rastogi	B.Com	Finance		0
Mahidhar M	B.E	Electrical And Electronics		
		Engineering	Wipro	16
Makarand Dhananjay Pandao	B.E	Mechanical		0
Manas Sonawane	B.Sc.	Economics	Uniprism Market Research	2
Mangesh Vinod Patil	B.Tech	Mechanical		0
Manjri Jaiswal	BBA	Marketing		0
Manu Sahu	B.Sc (Hons)	Mathematics		0
Mayur Mohan Wankar	BCA	Computer Application		0
Mohit Verma	B.Tech	Mechanical		0
Mrunal Veshi	B.Com	General		0
Mushkan Agarwal	B.Com	Accountancy		0
Narendran K S	B.Tech	Agriculture Engineering		0

Name of Student	Qualifications (UG)	Specialization	Company Experience	No. of Months
Neha Chawla	B.Com	Accountancy		0
Nikita Pawar	B.Com	Business Management	WTW Global Delivery And Solutions India Private Limited	21
Nilay Sharma	BBA	Marketing		0
Nishant Kumar	B.Com	Finance		0
Nitish Kumar	B.Com	Commerce		0
Niyathie Shankar Iyer	B.Com	Commerce		0
Padmesh Kulkarni	B.Tech	Planning	All India Institute Of Local Self Governemnt	37
Panna Mondal	B.Sc.	Physics		0
Parinita Rajput	B.Com	Commerce		0
Pawan Tanwar	BCA	Computer Applications		0
Piyush Chakravarti	B.Com	Commerce		0
Prabhat Yadav	B.Com	Commerce		0
Pranay Karne	B.Sc (Hons)	Agriculture		0
Pranjal Bajaj	B.Com (Hons.)	Accounts		0
Prashant Kumar Yadav	B.Com (Hons.)	Accounting And	Aakash Educational	
		Marketing	Services Ltd	17
Prasoon Kumar	BArch	Urban Planning		0
Prathamesh Patil	B.Tech	Computer Science	360 Degree	13
Prathmesh Prakash Pampatwar	B. Tech	Mechanical	Aqua Chill Systems India Pvt.Ltd.	2
Priyanka Kumari	B. Com	Accounts		0
Purva Pandhari Pawar	B.Com	Costing		0
Rahul Eknath Patil	B.Sc(Hons)	Agriculture		0
Rakesh Reddy Damireddy	B.Tech	Electronics And	Pavan Executive PG	24
		Communication		0
Ridhima Jain	BBA	Management		0
Ritika Kashyap	BBA	Management		0
Rohit Musmade	B.A	English		0
Rutuja Vipulkumar Shingare	BAF	Accounting And		
		Finance		0
Sagar Kishor	B.A	English And Political		
		Science		0
Panuganti Sai Tharun	B.Sc (Hons)	Agricultural Sciences	Ikea India	13
Saimu Rawani	B.Com	Accounts		0
Sairaj Bhausaheb Rokade	B.Sc.	Chemistry		0
Samrudh Ramakant Katakdhond	d B. Com	Marketing		0
Sana Rehman	BA (Hons)	English		0
Sanika Ambekar	B.Tech.	Agriculture Engineering		0
Sanskar Ashok Sonawane	B.E.	Computer Engineering		0

Name of Student	Qualifications (UG)	Specialization	Company Experience	No. of Months
Saurabh Deshmukh	B.Sc.	Computer Science		0
Sharanya Menon	B.A.	Journalism		0
Shivani Handiekar	BAF	Accounting and Finance		0
Shreyas Sanjay Shelke	B.Sc.	Agriculture		0
Shruti Goel	B.Com (H)	Commerce		0
Shubham Bisht	B.Com Hons	Commerce		0
Shubham Sanjay Bhosale	B.Tech.	Mechanical Engineering	Infosys Limited	24
Siddharth Sable	BBA	Financial Management		0
Sidharth Saxena	BBA	Management		0
Sovana Panigrahi	B.Sc.	Agriculture		4
Suyash Padher	B.A.	Political Science	Stakeindia Finserve Pvt.Ltd	8
Swapnil Samanta	B.Tech	Computer Science Engineering		0
Swara Patil	B.Com	Business Management	Private CA Firm	18
Tanish Mahawar	B.Com	Accounting & Finance		0
Tanmay Gharti	B.Sc	Statistics		0
Tushar Goyal	B.Com	Commerce	Travclan	8
Uddhav Santosh Adhikari	B.Com	Commerce		0
Vaibhav Damdhar	B.E	Mechanical		0
Vaibhav Ratra	BAJMC	Journalism	Full Circus	14
Vaishali Choithani	B.A	Sociology Majors,		
		Psychology Minors		0
Vaishnav Auti	B.Sc.	Forestry		0
Vaishnavi Nitin Kharat	B.Tech	Agricultural Engineering	HDFC Bank	7.5
Vansh Jain	ВВА	Finance		0
Vashishtha Apurva	B.Tech.	Mechanical		0
Vismay	B.E	Electrical Engineering	Dexian Consulting	20
Vivek Kumar Tiwari	B.Sc	Mathematics		
Yashika Agrawal	B.Com	Accounts		0
Yogendra Patel	B.Com	Commerce		0
Yuvraj Chandel	B.Com	Commerce		0
Yuvraj Singh Panwar	B.Tech.	Computer Science	Yuvti By Bhupendra Singh	18

Aakash Rawat

Date of Birth: 11/01/2001

Qualification: B. Com (Hons.)

Career Objective: To leverage my analytical skills to contribute to innovative solutions and strategic growth within the insurance sector. I aim to apply my knowledge of risk management and financial analysis to enhance operational efficiency and customer satisfaction, ultimately driving sustainable success for the organization



Abhishek Chandrakesh Gupta

Date of Birth: 09/09/2002

Qualification: B.Sc. PCM

Career Objective: What I have gained through my PGDM to contribute effectively to the insurance industry.

Abhishek Kumar

Date of Birth: 09/11/2000

Qualification: B.Com(Hons) Commerce

Career Objective: I am aspiring to become a strategic leader in the insurance sector with a focus on developing and implementing effective risk management frameworks. I am aiming to apply my knowledge to develop innovative products, improve risk management strategies and drive business growth. I want to reach at an executive level in a reputed organization using my knowledge, skills and analytical ability in coming years down the

Certifications: NISM Series 8 , Star Trader From Institute Of Stock Market, NCC-A Certificate





Abhishek Sunil Gupta

Date of Birth: 19/07/1999

 ${\bf Qualification:} \, {\tt BBA} \, {\tt Business} \, {\tt Laws}$

Career Objective: I am determined to build a successful career in the life insurance industry. I will dedicate myself to learning everything there is to know about life insurance, from the fundamentals to the most advanced concepts. My goal is to leverage this knowledge to become an invaluable asset to a leading company, where I can contribute to its success while growing both personally and professionally

Certifications: Hr And Industrial Law Training By Ministry Of MSME By Govt. Of India Non Disclosure Agreement Certification By Le Droit, Excel Vba Advance (Udemy)

Adarsh Kumar

Date of Birth: 10/02/1998

Qualification: B.Com Marketing

Career Objective: I am determined to build a successful career in the insurance industry. I will dedicate myself to learning everything there is to know about insurance, from the fundamentals to the most advanced concepts. My goal is to leverage this knowledge to become an invaluable asset to a leading company, where I can contribute to its success while growing both personally and professionally

Certifications: Digital Marketing, Google Analytics, CCC Certification Course, Diploma In

Computer Application



Adithya Bajaj

Date of Birth: 15/01/2001

Qualification: BBA Business Administration

Career Objective: My objective is to excel in the insurance field, continuously learning and growing over time. I aim to leverage my past experience to effectively handle situations and build strong client relationships.

Aditya Jain

Date of Birth: 14/07/2002

Qualification: BCA Computer Application

Career Objective: Dedicated PGDM Insurance student with a strong foundation in risk management and customer service, seeking to contribute analytical expertise and

 $industry\,knowledge\,to\,a\,dynamic\,in surance\,organization$





Aditya Mallick

Date of Birth: 20/09/1999

Qualification: B.Tech Mechanical Engineering

Career Objective: To elevate my knowledge in the field of insurance and use my prior experience in this sector to drive innovations. Also leverage my skills to optimize

 $operations in the {\tt Insurtech} \, and \, {\tt Consultancy} \, domains.$

Certifications: NCC'A' Certificate

Allen Paul K

Date of Birth: 24/11/1996

Qualification: B.Tech Mechanical Engineering

Career Objective: Use my technical expertise in order to enhance or drive growth in

insurance sector.



Amey Sanjay Khatavkar

Date of Birth: 30/03/2003

Qualification: BBA Digital Marketing

Career Objective: To apply and expand my knowledge of insurance, while gaining

practical industry experience.

Amit Sinha

Date of Birth: 07/04/1999

Qualification: BBA Finance

Career Objective: As I am a BBA-Finance graduate, my aspirations are in line to pursue my career in BFSI and risk management hence I am keen to learn new aspects regarding

 $In surance \, and \, make \, a \, career \, in \, this \, industry.$





Amrit Sandhan Gogoi

Date of Birth: 20/09/2000

Qualification: BBA Finance

 $\textbf{Career Objective:} \ \ To obtain a respectable position in the insurance industry with my skills and knowledge as well as learn, grow and excel with enthusiasm in the insurance industry.$

Aniruddha Dilip Pathrikar

Date of Birth: 01/06/1998

Qualification: BBA Finance

Career Objective: To leverage my experience in retail management, contribute in

insurance sector and manage insurance business.



Ankit Lalwani

Date of Birth: 05/09/2002

Qualification: BBA Finance

Career Objective: To excel in the insurance sector by leveraging my financial management knowledge, risk assessment skills, and analytical skills, ensuring client

 $satisfaction\, and\, contributing\, to\, organizational\, growth.$

Certifications: NISM Series 8 Equity Derivatives, SEBI Investor Certification

Ankit Sinha

Date of Birth: 28/02/2002

Qualification: BBA Finance

Career Objective: To build a career in corporate Leadership and to steer innovative

Strategies To Drive Sustainable Growth in a Prominent Insurance Firm





Ankur Upadhyay

Date of Birth: 29/06/2003

Qualification: BBA Management

experience.

Certifications: NISM Investor Certificate

Anu Singh

Date of Birth: 17/11/2001

Qualification: B.Com International Business And Finance

Career Objective: Seeking a challenging role in a dynamic organization where I can leverage my skills to contribute to both individual and organizational growth. I am motivated to tackle complex tasks and drive towards achieving company objectives.



Anuja Singh

Date of Birth: 12/03/2000

Qualification: BDS Dental

Career Objective: A passionate dentist, currently pursuing PGDM 1st year, ready to blend clinical expertise with insurance knowledge to excel in insurance and risk management

Anushka Patel

Date of Birth: 09/12/2002

Qualification: BBA Finance

Career Objective: To use my bachelor's knowledge while learning and implementing insurance knowledge in order to grow with the company I am working with and gradually

 $help in important \, decision \, making \, as \, well.$

Certifications: NPTELOnline Certificate In Service Marketing





Arghyadeep Choudhury

Date of Birth: 06/07/2001

 $\textbf{Qualification:} \ \textbf{B.Sc.} \ \textbf{Physics(Hons.)}$

Career Objective: To contribute effectively to the insurance sector by leveraging my analytical and business skills, while continuously learning and growing to drive innovation, enhance customer experience and eventually attaining a top leadership

position within the industry

 $\textbf{Certifications:} \, \mathsf{NPTEL} \, \mathsf{Online} \, \mathsf{Certification} \, \mathsf{On} \, \mathsf{Financial} \, \mathsf{Accounting}$

Arihant Mehta

Date of Birth: 27/06/2003

Qualification: BCA Computer Applications

Career Objective: To leverage my career in the field of corporate finance, portfolio

management, and risk management

Certifications: SEBI Investor Certificate



Ashish Behera

Date of Birth: 18/08/2002

Qualification: BBM Human Resource

Career Objective: Strategy and growth of a company. Applying the skills acquired during PGDM in strategic planning and corporate development to assist organizations in discovering growth opportunities, enhancing productivity, and reaching long-term objectives.

Ashish Prakash Bondre

Date of Birth: 21/10/1999

Qualification: B.E. Civil

Career Objective: To work in a healthy, innovative and challenging environment extracting the best out of me, which is conducive to learning and grow at professional as well as personal levels thereby directing my future endeavours as an asset to the organisation.





Ashu Sharma

Date of Birth: 26/10/2002

Qualification: B.Tech Computer Science With Cyber Security

Career Objective: To leverage my expertise in data analysis and technology to uncover and capitalize on growth opportunities within the insurance and financial sector. My goal is to drive innovation, optimize processes, and contribute to the strategic decision-making that enhances business performance and customer satisfaction.

Certifications : Foundation In Programming And Data Science (By IIT Madras), Big Data Computing (NPTEL), Cloud Computing And Distributed Systems (NPTEL)

Ashutosh Malviya

Date of Birth: 20/10/2001

Qualification: BBA Business Intelligence And Analytics

Career Objective: To learn insurance business mechanisms and to contribute for the

insurance industry to expand in India.

Certifications: Time Series Analysis Stock Market Prediction Using Python, Power-BI



Atharva Manoj Rathi

Date of Birth: 22/04/2001

Qualification: B.Tech Production Engineering (Sandwich)

Career Objective: To pursue a career in insurance and risk management with a technical & engineering background from COEP. Explore the emerging risks, underwriting & Insuretech consultancy domains.

Certifications: Supply Chain Management Specialization, Foundations: Google Data Analytics, Data Science For Engineers (NPTEL), Production & Operations Management (NPTEL), Lean Six Sigma Green Belt

Bharat Soni

Date of Birth: 25/06/2002

Qualification: B.Com General

Career Objective: Seeking an Insurance role that harnesses my Bachelor of Commerce

background, fosters work-life balance, and drives growth.





Bhupen Tomar

Date of Birth: 27/07/1999

Qualification: BBA Marketing

Career Objective: To excel in strategic financial planning and risk management in the

insurance sector as I am also pursuing CFA alongside.

Bitul Baishya

Date of Birth: 19/01/1997

Qualification: B.Tech Electronics And Communication

Career Objective: Leverage engineering knowledge in insurance and Risk management to make the most out of this sector and polish the skills learned by working with people with incredible experience to hone my organizational skills and teamwork abilities.

Certifications: Introduction to IoT, Embedded System Design



Chinmay Girish Joshi

Date of Birth: 29/05/2000

Qualification: BBA Marketing

Career Objective: As professional who worked in the field of Marketing, I am seeking a leadership role in the area of Risk Management where can I leverage my communication and presentation skills to grow and help the organization achieve its objectives

Certifications: Bloomberg Market Concepts (BMC), Data Analyst

Chirag Mittal

Date of Birth: 08/08/2001

Qualification: BBA General

Career Objective: To work in pragmatic way in an organization where I can show my talent and enhance my skills to meet company goals and objective with full integrity and zest.





Devang Mehta

Date of Birth: 30/08/2002

Qualification: B.Com Business Admistration

Career Objective: I want to keep learning and grow in Insurance sector and want to deep dive in this sector for much longer run as I want to support IRDAI mission of Insurance to all by 2047.

Eshaan Bhatt

Date of Birth: 15/01/2002

Qualification: BA (Vocational) Insurance

Career Objective: In the next 10 years, I hope to become a go-to insurance professional

who is highly respected in the field.

Professional Qualifications: Associate (III)



Gaurav Jotwani

Date of Birth: 28/12/2001

Qualification: BAF Accountancy And Finance

Career Objective: My goal is to grow in the insurance sector while helping more people in India access insurance. I want to use my skills to create solutions that make insurance easier to understand and more available to everyone.

Gaurav Sharma

Date of Birth: 20/07/1998

Qualification: BCA Computer Application

Career Objective: To build a successful career while aligning the personal growth with organizational achievements. With my commitment to constantly enhance my technical skills, I would apply my problem-solving approach and people skills to deliver insurance industry-oriented solutions and grow with the industry.





Gaurav Srivastava

Date of Birth: 12/12/1999

Qualification : B.Com Commerce

Career Objective: Employ Interpersonal and leadership skills to thrive in the insurance and related fields, with a particular emphasis on serving the working population.

Gourav Chouhan

Date of Birth: 11/06/2002

Qualification: BCA Computer Application

 $\textbf{Career Objective:} \ \textbf{To enhance my understanding about insurance and contribute}$

effectively to the insurance industry through hands-on experience and learning.



Harbeen Singh Gill

Date of Birth: 01/02/2000

Qualification: B.Sc. Mathematics (Hons.)

Career Objective: I aim to apply analytical skills to assess and mitigate risks, contribute to

 $financial\, stability, and\, grow\, into\, a\, leadership\, role\, within\, the\, industry.$

Hare Pingley

Date of Birth: 28/03/2002

Qualification: B.A (Hons.) Economics

Career Objective: I hope to expand my knowledge base, gain new experience and

become a creative professional.





Harsh Tamrakar

Date of Birth: 24/05/2002

 ${\bf Qualification:} \ {\bf B.Com\ Management}$

Career Objective: My career objective is to leverage my business background and sportshoned skills, combined with PGDM expertise, to excel in insurance and risk management. I aim to secure a managerial role where I can strategically manage risks, drive growth, and

advance into leadership.

Harsh Yadav

Date of Birth: 01/11/2001

Qualification: B.A English Literature

 $\textbf{Career Objective:} \ \textbf{I} \ \textbf{want to succeed in a stimulating and challenging environment that}$

will provide me with advancement opportunities.



Harshal Snehaldeep Samant

Date of Birth: 24/02/2002

Qualification: B. Tech Agricultural Engineering

Career Objective: Leverage data analytics to optimize insurance processes and risk

management

Hemangi Bhole

Date of Birth: 04/10/1999

Qualification: B.Pharm Pharmacy

Career Objective: Keen MBA student specializing in insurance management, seeking an internship to apply academic knowledge and gain comprehensive industry experience. Eager to contribute to a dynamic organization and develop practical skills in the insurance

sector.

Professional Qualifications: Indian Patent Agent





Himanshu Panwar

Date of Birth: 16/06/2001

Qualification: B.Tech Electrical Engineering

Career Objective: Seeking a challenging position within a visionary financial institution

 $that \, offers \, the \, opportunity \, for \, further \, career \, growth \, and \, exposure.$

Himashri Ghodke

Date of Birth: 05/10/1999

Qualification: BMS Finance

 $\textbf{Career Objective:} \ lamsee king a \ dynamic \ role \ within a \ organization \ where \ lcan \ apply \ and further \ develop \ my \ knowledge \ and \ skills, \ contributing \ to \ both \ the \ growth \ of \ the$

organization and professional advancement.



Hrishikesh Singh

Date of Birth: 15/09/1999

Qualification: BBA Marketing

Career Objective: Seeking a Challenging and dynamic environment that provides me with opportunities to learn and contribute to the organization with their goals and

objective.

Professional Qualifications: LLB(Law)

Ishan Godiyal

Date of Birth: 02/11/2001

Qualification: B.Com(Hons) Commerce

Career Objective: Ambitious Insurance student with a passion for risk management, seeking to apply analytical skills and industry knowledge in a role focused on identifying and mitigating risks. Eager to contribute to innovative risk mitigation strategies that

 $enhance financial \, stability \, and \, operational \, resilience.$

Certifications: NPTEL- 1) Financial Statement Analysis And Reporting. 2) Business

Analytics In Management Decision Making.





Jahanvi Singh

Date of Birth: 05/02/2002 Qualification: B.Sc Zoology

Career Objective: My career objective is to build a strong career in insurance sector

Jaikumar Jadhav

Date of Birth: 14/11/1999

Qualification: B.Sc. (Hons) Agriculture

Career Objective: To become an indispensable part of an organisation and contribute to value creation for the society at large while continuously learning everything about

Insurance and Allied sectors.

Certifications: NISM Series-VA, IRDAI IC-38



Jatin Kumar

Date of Birth: 17/08/2001

Qualification: B.Com (Hons) Business Admistration

Career Objective: I aspire to be a professional who is important to the company, the customer, and society. I want to use my hard work attitude to further personal and organisational goals.

Jay Tilekar

Date of Birth: 25/11/2002

Qualification: B.Com Cost And Works Accounting

Career Objective: To build meaningful relationships and create innovative insurance solutions that protect and empower clients, while growing both personally and

 $professionally in a \, dynamic \, and \, supportive \, environment.$





Jay Warudkar

Date of Birth: 07/01/2000

Qualification: B.Sc. Electronics

Career Objective: A Person who is eager to learn from colleagues as well as from seniors. Also, want to develop expertise in the area of working for the benefit of Institution as well as for self-development. Ready to navigate in high stress situations to achieve organizational

goals in time.

Certifications: MS-CIT

Kashish Arora

Date of Birth: 09/11/2001

Qualification: B.Com Marketing

Career Objective: A curious mind that constantly strives for excellence in whatever I do. I aim to get a good position in the Insurance sector wherein I can contribute to growth and development of the organization along with enhancing my personal & professional skills.



Kavita

Date of Birth: 03/06/2000

Qualification: B.Com Commerce

Career Objective: To achieve growth in the insurance sector and secure a leadership

 $position \, in \, the \, future.$

Khushi Nitin Gupta

Date of Birth: 06/04/2002

Qualification: BBA Finance

Career Objective: To join a reputable organization where I can utilize my skills and knowledge and challenge my potential to grow as an individual along with organization's

growth

 $\textbf{Certifications:} Financial \, \textbf{Modeling} \, \textbf{And} \, \textbf{Equity} \, \textbf{Research}$





Kshitij Prasar

Date of Birth: 19/06/2002

Qualification: B.Sc Mathematics

 $\textbf{Career Objective:} \ \textbf{To use my skills in growth of organization and simultaneously work to} \\$

learn new skills. Also, clear required papers to get in the field of actuaries.

Certifications: NCC'C'Certificate

Kushagra Rastogi

Date of Birth: 04/09/2002

Qualification: B.Com Finance

Career Objective: My long term career objective is to design and launch a new series of Insurance products for working class people in the formal sector of the economy.

Certifications: Financial Risk Manager (FRM) Level 1 Qualified, CFA Investment Foundation Certification, IIM Bangalore- Introduction To Banking And Financial Markets, Economic Foundations Of Pricing, Introduction To Baking And Financial Markets: A Risk Perspective, Introduction To Marketing Essentials, NISM Series XV- Research Analyst Certification

Professional Qualifications: FRM (Financial Risk Manager) Level 1 Qualified



Mahidhar M

Date of Birth: 29/08/2000

Qualification: B.E Electrical And Electronics Engineering

Career Objective: I am driven to apply my technical and managerial skills to enhance

growth in Insurance Industry

Makarand Dhananjay Pandao

Date of Birth: 31/10/1999

Qualification: B.E Mechanical

Career Objective: I want to use my mechanical engineering and PGDM skills to succeed in the insurance industry, contributing through hard work and new ideas while earning trust from my organization and colleagues.

Certifications: IIM Banglore - Quantitative Marketing Research, IIM Banglore - Strategic

Management





Manas Sonawane

Date of Birth: 03/05/2003

Qualification: B.Sc. Economics

Career Objective: Passionately explore InsurTech combining expertise in insurance, analytics, and programming across product creation, underwriting, actuarial, risk, claims,

and customer management.

Certifications: Google Advanced Data Analytics, Google Data Analytics

Mangesh Vinod Patil

Date of Birth: 12/01/2001

Qualification: B.Tech Mechanical

 $\textbf{Career Objective:} Apply\,my\,knowledge\,of\,in surance\,at\,my\,work place.$



Manjri Jaiswal

Date of Birth: 05/04/2001

Qualification: BBA Marketing

Career Objective: I am adaptable and curious professional aiming to explore the insurance sector and drive growth. Eager to leverage my enthusiasm for learning to

contribute effectively and grow within the industry.

Certifications: NISM Series V-A: Mutual Fund Distributors Certification

Manu Sahu

Date of Birth: 04/11/2001

Qualification: B.Sc (Hons) Mathematics

Career Objective: To apply my mathematical expertise and analytical skills in a general

 $in surance \ role\ to\ enhance\ risk\ evaluation\ and\ policy\ development.$





Mayur Mohan Wankar

Date of Birth: 12/04/2003

Qualification : BCA Computer Application

Career Objective: In the next 5 years, I aim to leverage my expertise in insurance management to drive strategic initiatives and optimize operational efficiency within a

leading company.

Certifications : IIT Kharagpur- Programming In Java, IIT Roorkee - Data Analytics With Python, Devops Beginners To Advanced With Project, Hands On Linux System

Administration, The Complete Javascript Course 2022

Mohit Verma

Date of Birth: 23/10/2000

Qualification: B.Tech Mechanical

Career Objective: Striving to merge my technical expertise with advanced knowledge in Insurance and Risk Management to establish myself as a prominent leader in the insurance industry, with the aim of securing a strategic role in a leading multinational firm.



Mrunal Veshi

Date of Birth: 07/06/2003

Qualification: B.Com Computer Systems and Applications

Career Objective: Continuous learning and excelling and creating positive impact in the

field of insurance.

Certifications: C++, MS-CIT, CA Inter Group 1 Cleared

Mushkan Agarwal

Date of Birth: 18/11/2002

Qualification: B.Com Accountancy

Career Objective: To be an integral part of an organization engaged in the Insurance and Risk Management Industry to contribute towards growth of the sector and consequently

 $be nefit from it in the long \, run.$





Narendran K S

Date of Birth: 24/03/2001

Qualification: B.Tech Agriculture Engineering

Career Objective: Aspiring to leverage my analytical and problem-solving skills honed through my technical background to Seek a dynamic role involving risk assessment and mitigation, fostering client relationships, and contributing to strategic decision-making.

Certifications: NCC "C" Certificate

Neha Chawla

Date of Birth: 06/02/2002

Qualification: B.Com Accountancy

Career Objective: Leverage academic expertise of commerce and PGDM in Insurance to

drive growth in the insurance and financial services industry.



Nikita Pawar

Date of Birth: 25/09/1999

Qualification: B.Com Business Management

Career Objective: Want to acquire knowledge and to become a expert insurance professional can aid companies in need and want to be in a senior leadership position in

the future

Certifications: Fundamentals Of Six Sigma And Lean

Nilay Sharma

Date of Birth: 04/09/2000

Qualification: BBA Marketing

Career Objective: To land a challenging position so I can learn and develop my personal

and professional skills.

Certifications: Harvard CS50





Nishant Kumar

Date of Birth: 25/07/2003

Qualification: B.Com Finance

Career Objective: Seeking a consultant role where I can leverage my expertise in insurance and finance, developed through my PGDM from NIA Pune, to provide strategic insights and innovative solutions that drive growth and mitigate risks for clients in the

financial services sector.

Certifications: Diploma In Financial Accounting

Nitish Kumar

Date of Birth: 16/11/2002

Qualification: B.Com Commerce

Career Objective: I aspire to master my field to achieve both my personal goals and

contribute effectively to the organization's objectives.



Niyathie Shankar Iyer

Date of Birth: 22/08/2003

Qualification: B.Com Commerce

Career Objective: I aspire to take on leadership roles where I can influence strategic decision-making. My ultimate goal is to become a respected leader in the insurance

industry known for my expertise, innovation and dedication

Certifications: Project Management Professional Certification Program

Padmesh Kulkarni

Date of Birth: 04/11/1999

Qualification: B.Tech Planning

Career Objective: I aim to grow in the operations and consulting fields, focusing on management and project planning pertaining to my expertise in the field of planning in the

 $context of insurance and {\it risk}\, management.$





Panna Mondal

Date of Birth: 25/05/1999

Qualification: B.Sc. Physics

Career Objective: I aspire to apply my analytical and problem solving skills in the insurance sector and want to work with an organization in the field of Risk Management

and Investment.

 $\textbf{Professional Qualifications:} \ \ \textbf{Subject Matter Expert} (Sme) \ \textbf{In Chegg India}$

Parinita Rajput

Date of Birth: 06/11/2001

Qualification: B.Com Commerce

Career Objective: To leverage my PGDM in Insurance and strong analytical skills to provide strategic consulting services to insurance companies, helping them optimize

operations, manage risks effectively, and drive sustainable growth.



Pawan Tanwar

Date of Birth: 28/12/2002

Qualification: BCA Computer Applications

Career Objective: To pursue a dynamic role in the insurance industry, utilizing my skills in risk management and client relations to provide effective insurance solutions and

contribute to organizational growth.

Piyush Chakravarti

Date of Birth: 10/11/2002

Qualification: B.Com Commerce

Career Objective: To create effective solutions that helps people understand risk

 $management \, and \, improve \, the \, insurance \, industry$





Prabhat Yadav

Date of Birth: 02/10/2003

Qualification: B.Com Commerce

Career Objective: I aim to advance my career in insurance underwriting, claims, or management, I can also leverage my skills to drive business growth and deliver

exceptional customer experiences

Certifications: Corporate Finance Fundamentals With CFA, Tally Basic To Advanced, Market Sales Trading Job Simulation With Citi Bank, Commercial Banking Job Simulation With J. P. Morgan, Excel Basics For Data Analysis With IBM, SEBI - Investor Certification

Examination With NISM

Pranay Karne

Date of Birth: 22/04/2001

Qualification: B.Sc (Hons) Agriculture

Career Objective: My future goal is to advance in my career by gaining specialized knowledge and certifications, pursuing leadership roles, and embracing technological

innovations in the industry and explore global opportunities.



Pranjal Bajaj

Date of Birth: 13/08/2002

Qualification: B.Com (Hons.) Accounts

Career Objective: To work with an organization in the field of Insurance, Risk Management and Investment. I want to learn and grow simultaneously fulfilling the objectives of the

organization:

Certifications: NISM VA: Mutual Fund Distributor, NISM XV: Research Analyst, NISM XII:

Securities Market Foundation

Prashant Kumar Yadav

Date of Birth: 15/02/1998

Qualification: B.Com (Hons.) Accounting And Marketing

 $\textbf{Career Objective:} \ Experienced in Sales, Operations and Customer Relationship Roles and also having a strong accounting background. Building a career in Insurance with focus on the control of the$

claims, Underwriting and Marketing.





Prasoon Kumar

Date of Birth: 16/01/2000

Qualification: B. Arch. Urban Planning

Career Objective: Architect and aspiring insurance professional with a passion for actuarial science, aiming to combine analytical skills and creative problem solving to deliver data-driven insights and innovative risk solutions in the insurance industry.

Professional Qualifications: Certified Architect by CoA

Prathamesh Patil

Date of Birth: 13/11/2001

Qualification: B.Tech Computer Science

Career Objective: Solving to deliver data-driven insights and innovative risk solutions in

the insurance industry.



Prathmesh Prakash Pampatwar

Date of Birth: 11/04/2001

Qualification: B. Tech Mechanical

Career Objective: Be creative in job and grow the organization.

Priyanka Kumari

Date of Birth: 23/01/2001

Qualification: B.Com Accounts

Career Objective: To get an esteemed managerial position in an organisation where i can

use my insurance and management knowledge to full organization's objectives.





Purva Pandhari Pawar

Date of Birth: 07/01/2002

Qualification: B.Com Costing

Career Objective: I want to work as a finance professional seeking to leverage my leadership skills and a strong interest in strategic management to drive innovation and

efficiency within the insurance industry.

Professional Qualifications: CA Foundation

Rahul Eknath Patil

Date of Birth: 21/08/1999

Qualification: B.Sc(Hons) Agriculture (Hons)

Career Objective: Ambitious and dedicated professional seeking a role that offers a positive work environment, and a collaborative work culture. Aiming to contribute my skills and experience to a dynamic team, while fostering personal and professional growth in an organization that values innovation, employee well-being, and excellence.



Rakesh Reddy Damireddy

Date of Birth: 15/05/1998

Qualification: B.Tech Electronics And Communication

Career Objective: I am looking forward to contribute effectively to organizational success by applying my knowledge of Finance, risk management, business operations, and market analysis and drive impactful solutions in the BFSI industry.

Ridhima Jain

Date of Birth: 17/07/2002

Qualification:BBA Management

 $\textbf{Career Objective:} \ \ \text{To enhance my skills and leverage them in insurance industry. I want to} \\$

 $gain\,expertise\,in\,the\,field\,of\,Risk\,Management\,and\,excel\,in\,it.$





Ritika Kashyap

Date of Birth: 20/06/2001

Qualification: BBA Management

 $\textbf{Career Objective:} After \ 5 \ to \ 10 \ years \ I \ want \ to \ have \ a \ deepening \ industry \ knowledge, \ aim$

for leadership positions or executive roles, to become an expert in this field.

Rohit Musmade

Date of Birth: 15/09/1999

Qualification: B.A English

Career Objective: To grow professionally which will help me see the work through, and

bring value to the firm I join.



Rutuja Vipulkumar Shingare

Date of Birth: 25/12/2001

Qualification: BAF Accounting And Marketing

Career Objective: MBA student in insurance seeking to apply business and financial

 $expertise \,to\,drive\,strategic\,growth\,and\,efficiency\,in\,the\,insurance\,industry.$

Certifications: Tally Erp 9, Excel, BSE, Nats And Other Achievements

Sagar Kishor

Date of Birth: 16/03/2001

Qualification: B.A English And Political Science

Career Objective: I want to be a valuable part of an organization, contributing to my organisation while learning everything I can about the insurance industry and growing my

problem-solving, analytical, and leadership skills.





Panuganti Sai Tharun

Date of Birth: 11/07/2001

Qualification: B.Sc (Hons) Agricultural Sciences

 $\textbf{Career Objective:} \ lampassion at eabout building expertise in financial risk management$

and Insurance and make contributions to organizational growth.

Saimu Rawani

Date of Birth: 25/12/1999 Qualification: B.Com Accounts

Career Objective: To learn about applying analytical skills and industry expertise to

deliver comprehensive insurance solutions and exceed client expectations.



Sairaj Bhausaheb Rokade

Date of Birth: 26/06/2001 Qualification: B.Sc. Chemistry

 $\textbf{Career Objective:} \ \textbf{In B.Sc chemistry I hone so many critical problems solving and analytical skills and I want to further expand my expertise in insurance field.}$

Samrudh Ramakant Katakdhond

Date of Birth: 19/08/2002

Qualification: B. Com Marketing

Career Objective: My goal is to be a Top level Professional in the Insurance Sector in the

next 5-10 years.





Sana Rehman

Date of Birth: 11/07/2003

Qualification: BA (Hons) English

Career Objective: I aim to specialize in risk management and pursue leadership roles in

topinsurance companies.

Sanika Ambekar

Date of Birth: 15/11/2000

Qualification: B.Tech. Agriculture Engineering

 $\textbf{Career Objective:} \\ \textbf{laim to leverage my comprehensive knowledge and analytical skills to} \\$

contribute to the strategic growth of a forward-thinking organization.

Certifications: IIM Bangalore: New Age Business Models



Sanskar Ashok Sonawane

Date of Birth: 15/03/2001

Qualification: B.E. Computer Engineering

Career Objective: Ambitious and Dedicated Insurance and Risk Management student,

 $eager to apply \, my \, skills \, in \, a \, dynamic \, organization \, for \, mutual \, growth.$

Saurabh Deshmukh

Date of Birth: 06/11/2001

Qualification: B.Sc. Computer Science

Career Objective: To leverage my IT skills in the Insurance industry, aiming for rapid growth into leadership roles while gaining hands-on experience. I am passionate about using technology to drive innovation and improve efficiency in insurance. My long-term goal is to accumulate the knowledge and experience necessary to start my own venture, while also finding ways to contribute positively to society.





Sharanya Menon

Date of Birth: 25/08/2000

Qualification: FYIPJ Journalism

Career Objective: To pursue a stimulating yet challenging career in the insurance and risk management industry while constantly upgrading my expertise to make a meaningful impact on the organization.

impact on the organization.

Shivani Handiekar

Date of Birth: 02/12/2002

Qualification: BAF Accounting and Finance

Career Objective: To leverage my strong foundation in insurance and finance, along with my analytical and problem-solving skills. I aim to contribute to the growth and stability of an organization by providing innovative risk management solutions, enhancing customer experiences, and driving business success.



Shreyas Sanjay Shelke

Date of Birth: 13/09/2001

Qualification: B.Sc. Agriculture

Career Objective: I want to enhance my career growth in insurance sector and contribute to my company's profit and also create awareness about insurance sector specifically in rural areas.

Shruti Goel

Date of Birth: 30/10/2002

Qualification: B.Com (H) Commerce

Career Objective: I aspire to learn new skills that help me grow and through which I can contribute to the growth of the organization I work for. In the next 10 years, I aim to hold a prominent position within the insurance industry, enabling me to drive innovation and improve adoption among under served segments.





Shubham Bisht

Date of Birth: 26/02/2004

Qualification: B.Com Hons Commerce

Career Objective: Being in a managerial role in Insurance and Risk Management Sector, utilizing my expertise in risk analysis and strategic planning to contribute to effective risk mitigation along with personal corporate growth.

Certifications: Certification Course On GST By The Institute Of Company Secretaries Of

India

Professional Qualifications: CS Foundation

Shubham Sanjay Bhosale

Date of Birth: 24/09/2000

Qualification: B.Tech. In Mechanical Engineering

Career Objective: To have a growth oriented and challenging career, where I can contribute my knowledge and skills to the organization and enhance my experience

through continuous learning and teamwork.



Siddharth Sable

Date of Birth: 29/01/2001

Qualification: BBA Financial Management

Career Objective: I hope to utilise my finance education in the insurance domain, seeking opportunities in risk assessment, financial analysis and strategic enhancement for the contribution of the organisation's growth and effectiveness.

Certifications: NISM (Online Dispute Resolution Mechanism), Insolvency & Bankruptcy

Code

Sidharth Saxena

Date of Birth: 14/12/2000

Qualification: BBA Management

Career Objective: To use my business administration knowledge and leverage data analytics and visualization skills on practical aspect of the business for innovative and

 $exponential \, mutual \, growth.$





Sovana Panigrahi

Date of Birth: 20/07/1999

Qualification: B.Sc. Agriculture

Career Objective: To work in a role where I can develop Insurance solutions for the farming community ensuring security against agricultural risks while promoting

sustainable agricultural growth.

Suyash Padher

Date of Birth: 05/08/2002

Qualification: B.A. Political Science

Career Objective: To build a successful career by focusing on client satisfaction and

creative risk solution.



Swapnil Samanta

Date of Birth: 11/06/2001

Qualification: B.Tech Computer Science Engineering

Career Objective: I seek a role where I can combine my tech skills and interest in innovation within the Insurance industry to develop strategies that improve risk

management and data analytics.

 $\textbf{Certifications:} \ \textbf{AWS} \ \textbf{Academy} \ \textbf{Graduate-AWS} \ \textbf{Academy} \ \textbf{Cloud} \ \textbf{Foundation}$

Swara Patil

Date of Birth: 28/06/2000

Qualification: B.Com Business Management

Career Objective: I Seek to leverage my Analytical Skills and Business acumen to drive inform decision making and to contribute to the strategic growth of a Innovative

Organization.





Tanish Mahawar

Date of Birth: 14/11/2001

Qualification: B.Com Accounting & Finance

Career Objective: To enter into the insurance industry where i can apply my knowledge

 $and\,skill\,for\,the\,company's\,growth\,and\,success$

Tanmay Gharti

Date of Birth: 26/05/1999

Qualification: B.Sc Statistics

Career Objective: Gain experience of the Indian insurance industry and be a part of the

 $changing \, landscape \, of \, insurance \, through \, goals \, like \, insurance \, for \, all \, by \, 2047.$

Professional Qualifications: Licentiate (III)



Tushar Goyal

Date of Birth: 18/05/2000

Qualification: B.Com Commerce

Career Objective: In the next 5 years my aim is to learn maximum about the Insurance

Industry by working in different domains.

Certifications: Equity Derivates By NSE, IC-38 Qualified

Uddhav Santosh Adhikari

Date of Birth: 14/05/2002

Qualification: B.Com Commerce

Career Objective: To develop expertise in the insurance sector and secure a good position

in a leading insurance company.





Vaibhav Damdhar

Date of Birth: 07/01/1999

Qualification: B.E Mechanical

Career Objective: As a engineer with a strong analytical background and problem-solving skills, I am aiming to integrate engineering insights with advanced insurance and risk management strategies to drive effective solutions and strategic growth in the insurance

industry.

Vaibhav Ratra

Date of Birth: 09/05/1998

Qualification: BAJMC Journalism

Career Objective: I aim to use my communication skills to drive growth and elevate the

insurance sector from its sunrise phase to a mature stage.



Vaishali Choithani

Date of Birth: 22/08/2003

Qualification: B.A Sociology Majors, Psychology Minors

Career Objective: To contribute to organizational growth by bringing value to the

 $company \, and \, self, while \, continually \, honing \, my \, knowledge \, and \, skills.$

Professional Qualifications: Licentiate (III), Certified Counselor(Diploma In Counseling

Psychology)

Vaishnav Auti

Date of Birth: 17/11/2001

Qualification: B.Sc. Forestry

Career Objective: I am a person that is curious and appreciates learning new things every day. With this eager conduct, I would like to study and gain knowledge in the insurance

 $industry, directing\,my\,careers\,growth\,in\,it.$





Vaishnavi Nitin Kharat

Date of Birth: 12/06/2001

Qualification: B.Tech Agricultural Engineering

Career Objective: To explore new career opportunities in a reputed organization where I can utilize my full potential to excel in the insurance sector and gain practical experience.

Certifications: NCC'B'Certificate

Vansh Jain

Date of Birth: 09/06/2001

Qualification: BBA Finance

Career Objective: To explore diverse career opportunities within the insurance industry, with a focus on developing advanced interpersonal and leadership skills, and to become a superior of the following properties of the compact of the comp

well-rounded and effective professional.



Vashishtha Apurva

Date of Birth: 30/10/1996

Qualification: B.Tech. Mechanical

Career Objective: Strong Technical Student, Growing up in India, I interact with people with different ethical background and desire to work in a multi cultural environment. I wish to acquire practical knowledge and work experience by using my existing technical, analytical and managerial capabilities in Financial Sector.

Certifications: Six Sigma Green Belt Certification

Vismay Sancheti

Date of Birth: 09-07-1998

Qualification: B.E Electrical Engineering

Career Objective: To be an asset for the organization I am working for

Certifications: NISM Series VA Mutual Fund Distributors Certification Examination, Financial Planning And Wealth Management Professional (FPWMP), Accounting

Fundamentals





Vivek Kumar Tiwari

Date of Birth: 04/08/2001

Qualification: B.Sc Mathematics

 $\textbf{Career Objective:} \ \ \textbf{Growthin Insurance sector.}$

Yashika Agrawal

Date of Birth: 27/02/2003

Qualification: B.Com Accounts

Career Objective: Proactive and Enthusiastic individual with a hands-on Professional experience in business. I aim to pursue a career where I can make the best of my

knowledge. Eager to enhance my skills and open to guidance.



Yogendra Patel

Date of Birth: 31/10/2000

Qualification: B.com Commerce

Career Objective: I aspire to deepen my knowledge of Insurance industry so that I can contribute to its advancement, drive innovation and enhance my professional expertise.

Certifications: 6Sigmastudy-Six Sigma Yellow Belt

Yuvraj Chandel

Date of Birth: 20/07/2001

Qualification: B.Com Commerce

Career Objective: I want to enhance my skills and knowledge in the Insurance sector and

be in a reputed position to grow with industry

Certifications: Digital Transformation With Google Cloud, Google Analytics





Yuvraj Panwar

Date of Birth: 20/03/2001

Qualification: B.Tech. Computer Science

 $\textbf{Career Objective:} Bringing\ creative\ vision\ to\ insurance\ with\ IT\ expertise.$

OUR PRESTIGIOUS RECRUITING PARTNERS

INTERNATIONAL COMPANIES

- · Orient Insurance PJSC
- Qatar Insurance Company

LIFE INSURANCE COMPANIES

- · Bajaj Allianz Life Insurance Co. Ltd.
- · Future Generali Life Insurance Co. Ltd.
- · HDFC Life Insurance Co. Ltd.
- · ICICI Prudential Life Insurance Co. Ltd.
- · IndiaFirst Life Insurance Co. Ltd.
- · Kotak Life Insurance Co. Ltd.
- · Pramerica Life Insurance Co. Ltd.
- SBI Life Insurance Co. Ltd.
- · TATA AIA Life Insurance Co. Ltd.

GENERAL INSURANCE COMPANIES

- · Bajaj Allianz General Insurance Co. Ltd.
- · Digit Insurance Co. Ltd.
- · Future Generali General Insurance Co. Ltd.
- · HDFC ERGO General Insurance Co. Ltd.
- ICICI Lombard General Insurance Co. Ltd.
- · IFFCO Tokio General Insurance Co. Ltd.
- Kshema General Insurance Co. Ltd.
- · Liberty General Insurance Co. Ltd.
- · Magma HDI General Insurance Co. Ltd.
- Royal Sundaram General Insurance Co. Ltd.
- · SBI General Insurance Co. Ltd.
- TATA AIG General Insurance Co. Ltd.
- Universal Sompo General Insurance Co. Ltd.

INSURANCE VERTICALS

- Finsall Resources Pvt. Ltd.
- · Reliance Industries Ltd.
- RMS

STAND-ALONE HEALTH INSURANCE COMPANIES

- Aditya Birla Health Insurance Co. Ltd.
- · Care Health Insurance Ltd.

ManipalCigna Health Insurance Co. Ltd

IT & CONSULTING

- · Accenture Technology
- Accenture Strategy & Consulting
- · Atos Syntel
- Cogitate Technology Solutions
- · Cognizant Consulting
- · Cognizant Technology
- C2L
- · Expleo
- IBM
- · Infosys
- · Intellect Design
- · Infotech
- Marsh McLennan
- Roadzen
- Zinnia

INSURANCE BROKERS

- · Aavik Insurance Brokers Pvt. Ltd.
- · Aditya Birla Insurance Brokers Ltd.
- · Anand Rathi Insurance Brokers Ltd.
- AON India Insurance Brokers Pvt. Ltd.
- First Policy Insurance Brokers Pvt. Ltd.
- Gallagher Insurance Brokers Pvt. Ltd.
- · Howden Insurance Brokers Ltd.
- Mahindra Insurance Brokers Ltd.
- Marsh India Insurance Brokers Pvt. Ltd.
- · PB Partners
- · Policy Bazaar Insurance Brokers Pvt. Ltd.
- · Prudent Insurance Brokers Pvt. Ltd.
- Salasar Services Insurance Brokers Pvt. Ltd.
- · Unilight Insurance Brokers Ltd.
- · Vibhuti Insurance Brokers Pvt. Ltd.

REINSURANCE

• Swiss Re

SUMMER INTERNSHIP RECRUITERS

GENERAL INSURANCE

- · Bajaj Allianz General Insurance Company Ltd.
- Future Generali India Insurance Company Ltd.
- · HDFC ERGO General Insurance Company Ltd.
- ICICI Lombard General Insurance Company Ltd.
- IFFCO-Tokio General Insurance Company Ltd.
- · Kshema General Insurance Co. Ltd.
- · Magma HDI General Insurance Co. Ltd.
- · Royal Sundaram General Insurance Co. Ltd.
- SBI General Insurance Co. Ltd.
- TATA AIG General Insurance Co. Ltd.

LIFE INSURANCE

- Kotak Life Insurance Company Ltd.
- · IndiaFirst Life Insurance Co. Ltd.

OTHERS

· Institute of Risk Managment

INSURANCE BROKERS

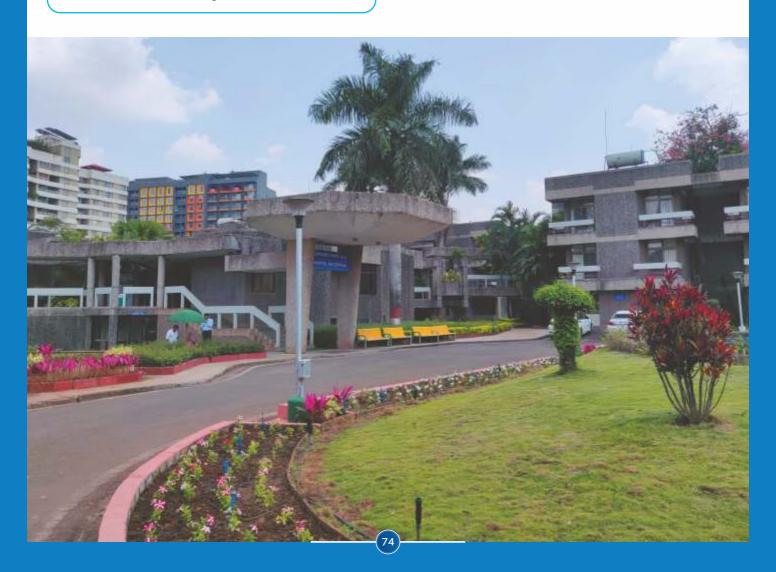
- · AON India Insurance Pvt. Ltd.
- · Mahindra Insurance Brokers Ltd.
- · Marsh India Insurance Broker Pvt. Ltd.
- Policy Bazaar Insurance Brokers Pvt. Ltd.
- · Prudent Insurance Brokers Pvt. Ltd.
- Jai Insurance Brokers Pvt. Ltd.
- Interlink Insurance & Reinsurance Broking Pvt. Ltd.

HEALTH INSURANCE

· Care Health Insurance Ltd.

IT / CONSULTING

- Chubb
- Marsh McLennan
- ValueMomentum



PLACEMENT COMMITTEE

The entire placement activity is coordinated by the Placement Office, which is the main interface between the corporate world and the Academy. The Placement Office is headed by the Placement Chairperson who is assisted by the Placement Officer for coordinating various activities. Placement Office discharges its responsibilities under the guidance and supervision of Faculty Placement Committee and with the assistance of Student Placement Committee. The committee coordinates the Summer Internship & Campus recruitment programs. It approaches prospective employers, arranges Pre-Placement Talks, Group Discussions and Personal Interviews in the Campus and arranges all the required resources for successful execution of placement activities.

BUILDING CAMPUS PRESENCE

The recruitment process is said to be complete when both the student and the recruiter communicate, in order to know each other. NIA offers appropriate platform to the recruiters to put forward opportunities to apprise our student's corporate work profile and career opportunities.

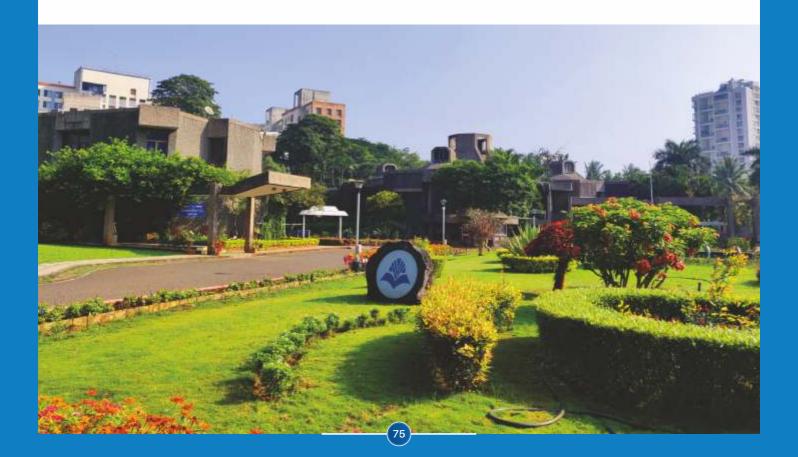
CONFERENCE AND WORKSHOPS

Conferences, workshops, guest lectures, panel discussions and speaker series have proved to be an enriching experience for academic interactions between the students and recruiters. These programs have also helped the organizations to maintain contacts with the students round the year.

PRE-PLACEMENT TALKS

Pre - Placement Talks facilitate the recruiters to present their organization's vision and mission to our students. It therefore, gives the students a better chance to understand the organization, its objectives, people and culture which helps the students in forming correct first hand impressions that would enable them to take informed decisions.

These sessions and specific Pre-Placement Talks can be organized at mutual convenience through the Placement Office.



PLACEMENT OFFICE



Mr. Anil Srivastava
Chair Professor,
General Insurance
Chairperson,
Placement Committee



Dr. Vaishali Bhambure
Placement & Compliance Officer
Mob.: 9850174777
Email Id : vabhambure@niapune.org.ing.in

STUDENT PLACEMENT COMMITTEE



Himashri Ghodke 9136293120



Jaikumar Jadhav 9404137046



Kashish Arora 9508201401



Kushagra Rastogi 7706845464



Purva Pawar 9130560066



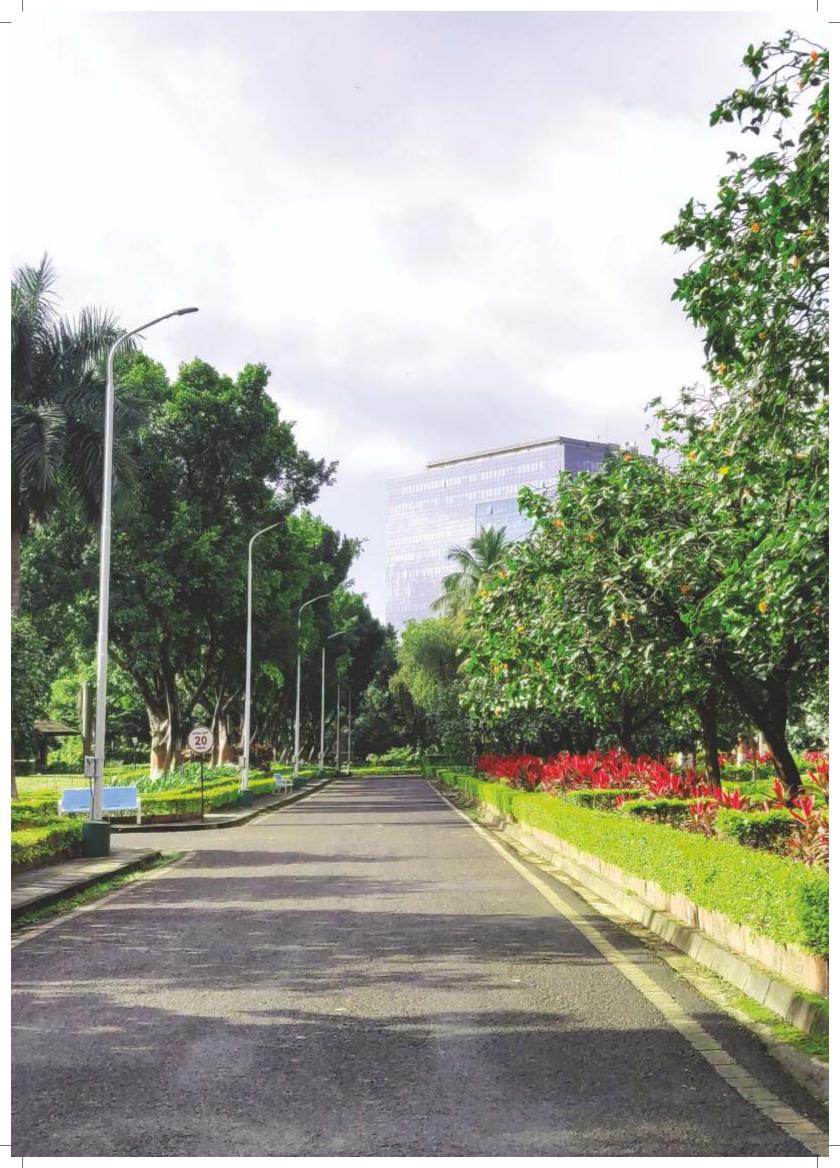
Rohit Musmade 8788251369

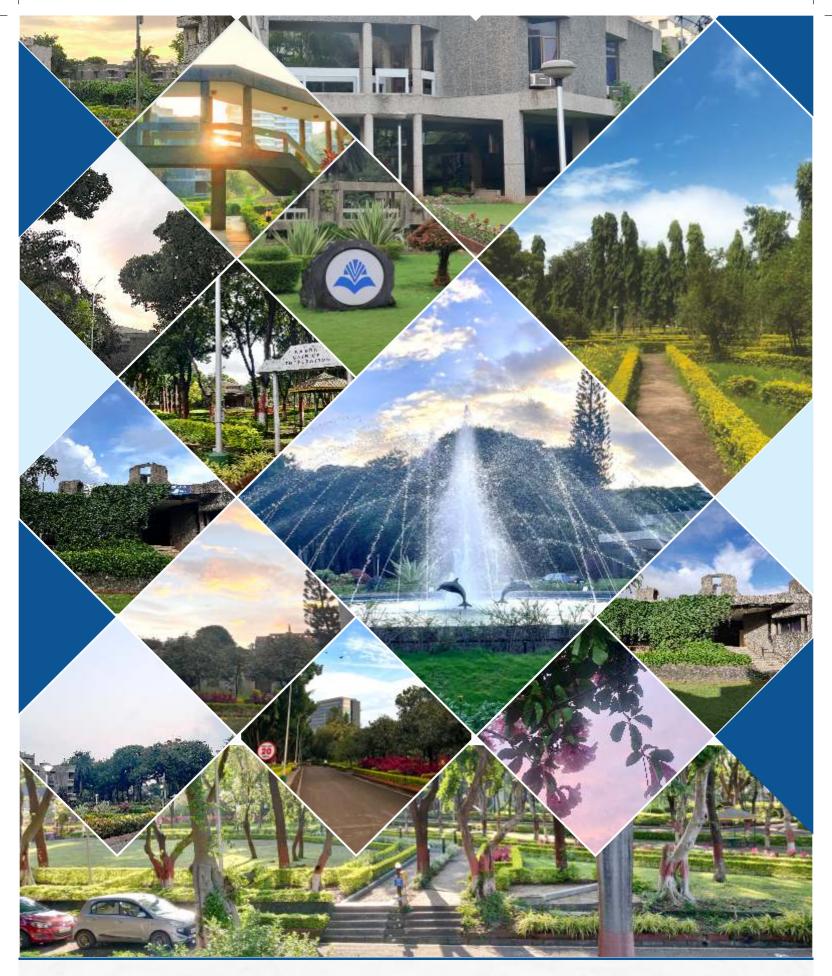


Shubham Bisht 9289032488



Yuvraj Singh Panwar 8421184762







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